UGANDA
Gifted by Nature

By: Prof. Maggie Kigozi,
Executive Director, UIA

Trinity College Dublin,
Wednesday 25th May 2011
The 21st Century Belongs to Africa

• Leaders
• Vision
• Strategy
• Plan
• Land
• Human Resource
• Tourism
• Agriculture
• Minerals
• Infrastructure

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Africa’s economic growth accelerated after 2000, making it the world’s third-fastest growing region.

SOURCE: International Monetary Fund; World Bank World Development Indicators; McKinsey Global Institute
Uganda’s Strategic Location in the Heart of Africa

Market
Uganda 32* million
East Africa 130* million
Great Lakes 190* million

COMESA
- 19 member countries
- 400 million people.
- Imports over US$ 170bn p.a.

Other opportunities
AGOA - US
EU – EBA
China – Easy Access
Japan – over 173 agric. products

*Source: CIA World Fact Book - 2009
Why Invest In Uganda?

1. Resource Rich

2. Productive, competitive labour

3. Markets
The vision:
“ A transformed Ugandan Society from a peasant to a modern & prosperous country within 30 years.”

Elements of the NDP:
• Sustainable and Gainful Exploitation of Resources
• A strong federated East Africa with an effective African Common market,
• Private Sector Led Economy
Vision

• Make Uganda the leading investment destination.

Mission

• “Promote and facilitate investment projects, provide serviced land and advocate for competitive business environment”.
Poverty Reduction vs Millennium Development Goals

Source: MFPED
Millennium Development Goals

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Annual FDI Inflows in Uganda (million US $), 1990 - 2009

Source: UNCTAD, World Investment Reports
Top FDI sources in million US $, 1991 – 2010

Planned Investment

1) United Kingdom
2) India
3) Kenya
4) China
5) Singapore
6) USA
7) Canada
8) South Africa
9) Pakistan
10) Sudan

Source: UIA database

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Some Recent Multinationals in Uganda
Other Multinationals in Uganda
Other Multinationals in Uganda

- Barclays
- Commonweal Development Corporation
- Eskom
- MTN
- Pepsi
- Sheraton Hotels & Resorts
- Coca-Cola
- Nokia
- TATA
- Rwenzori Highlands Tea Company Limited
- Knight Frank
- Lafarge
- Citibank
- Stanbic Bank
- dfcu
- KPMG
- Microsoft
- Easy as Dell
- Shell
- Total
Achievements: Planned Investments (US$), 1991-2010

Source: UIA Database
Achievements: Planned Employment 1991-2010

Source: UIA database

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Revenue Collections (1991/2 to 2007/08)

Trend of Gross Revenue collections (UGX Bn)

Source: Uganda Revenue Authority
Priority Sectors

✔ Manufacturing
✔ Agriculture
✔ Transport / Infrastructure/Logistics
✔ ICT
✔ Energy/CDM
✔ Mining
✔ Petroleum
✔ Services – Health, Education, Financial services
✔ Tourism
Business Opportunities in ICT

- Business Process Outsourcing
- Software development
- Software testing & assurance
- Data Storage Area Networks
- Integrated Solution Planning
- Hardware Assembly
- Multimedia Development
- Internet Applications
- Translation Services
- Film Industry and Graphics
- Rural Communications
Creative Industries
## Success Story – ICT Indicators

<table>
<thead>
<tr>
<th>PERIOD</th>
<th>2006/07</th>
<th>2007/08</th>
<th>2008/09</th>
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<tbody>
<tr>
<td>Fixed Telephone Lines</td>
<td>154,382</td>
<td>160,768</td>
<td>213,820</td>
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<tr>
<td>Mobile Cellular Subs</td>
<td>3,572,263</td>
<td>6,140,822</td>
<td>9,464,979</td>
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<tr>
<td>Internet/e-mail Subscribers</td>
<td>15,500</td>
<td>22,000</td>
<td>27,590</td>
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<tr>
<td>Mobile Cell Operators: Licensed</td>
<td>5</td>
<td>6</td>
<td>7</td>
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<tr>
<td>Private FM Radio Stations</td>
<td></td>
<td>222</td>
<td>253</td>
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<tr>
<td>Tele-density</td>
<td>13.2</td>
<td>21.2</td>
<td>31.6</td>
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<tr>
<td>Courier Services Providers</td>
<td>18</td>
<td>21</td>
<td>23</td>
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<tr>
<td>Pay Phones</td>
<td>3,200</td>
<td>4,634</td>
<td>56,918</td>
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<tr>
<td>Private TV Stations</td>
<td>48</td>
<td>50</td>
<td>55</td>
</tr>
</tbody>
</table>

Projected vs. Actual Market Size

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Health

Medical Devices
- Medical disposables
- Surgical equipment & hand pieces
- Orthopedic devices
- Prosthetic devices
- Implantable devices
- Electro medical & Electrotherapeutic devices

Pharmaceutical & Phyto-pharmaceutical
- Manufacture of pharmaceutical products
- Manufacture of phyto-pharmaceutical products

Biotechnology & Clinical Trials Education
- Formulations & therapies and vaccine applic.
- Endoscopic operation centres
- Trails for cosmetics & dermatology
- Trails for pharmaceutical products

Others
- Health resorts and wellness centres
- Tele-medicine centres
Education

- Primary & secondary local curriculum
- Primary & secondary international schools
- Universities, tertiary institutes & campuses
- Vocational training centres
- Establishment of Student loan schemes
- In-service learning centres
- Students’ Hostels
- Corporate Training Centres
- Research & Incubation Cen.
- Open University & e-learning
Agribusiness

Investment Opportunities include:

- Commercial Farming
- Value addition
- Manufacture of inputs
- Supply of agriculture machinery
- Refrigeration Services
- Agriculture Banks
- Organic products farming
Manufacturing; KIBP Master Plan

North: 100.1 Ha

Yellow: Residential areas

Cyan: Business, Commercial, Leisure

Magenta: Industrial plots

Maroon: Rail-served industry (South-C Sector)

Violet: Inland Container Depots (South-B Sector)

Blue: Common services (freight Village, sewerage, electrical and waste)

Brown: Institutional (Health Centres, Pro Training Centres, Conference halls)

Red: Industrial Export Processing Zone, Business Process Outsourcing
Energy - Investment Opportunities

• Hydropower

• Thermal Plants from heavy fuel oils

• Solar to supply grid and other consumers

• Nuclear

• Wind

• Peat: potential over 2000MW
Petroleum Investment Opportunities

- Exploration
- Extraction
- Infrastructure
- Refinery
- By Products
- Energy Generation
Petroleum blocks by oil companies in Uganda

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TRENDS IN MINERAL LICENCES: 1986-2008

Years

No. of Licences Issued Out


0 4 8 6 5 5 60 40 44 112 184 157 101 66 76 106 103 91 111 164 229 231 350

Series1

0 25 50 75 100 125 150 175 200 225 250 275 300 325 350 400
Transport/Logistics

- Buses
- Trucks
- Railways
- Airlines
- Inland Ports
- Water Transport
- Industrial Parks
- EPZ’s
Infrastructure/Logistics/Transport; EAC Master Plan
Traffic in Kampala

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Road Infrastructure Master Plan

Road Network Development in Long Term (2023)

1. Currently, except approximately 25 km, all are 2 lanes roads

2. Develop/Improve 3 Ring Roads and 10 Radial Roads System to Dual Carriageways

- Inner Ring Road
- Middle Ring Road
- Outer Ring Road
- Radial Roads in the Study

Suggested Radial Roads in the Study

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Your investment is our business
Residential and commercial buildings
Tourism Opportunities

• Accommodation & conferences
• Tour operations
• Water sports and related activities
• National park concessions
• JV with existing players
• Golf courses and other sports
Tourist Arrivals in Uganda 1998 - 2009

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UWA Protected Areas

- Kidepo Valley NP
- Arua
- East Madi WR
- Gulu
- Murchison Falls NP
- Lira
- Bugungu WR
- Moroto
- Bokora WR
- Kabwoya WR
- Ajai WR
- Kabru WR
- Ruamuli NP
- Jinja Tororo
- Entebbe
- Kampala
- Mbale
- Mt. Elgon NP
- Toro-Semliki WR
- Kibule NP
- Katonga WR
- Kyambura WR
- Queen Elizabeth NP
- Masaka
- Mbuero NP
- Bwindi Impenetrable NP
- Mgahinga Gorilla NP
- Kibale
- Toro-

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Entertainment

- Sports
- Music, Dance and Drama
- Casinos
- Night Life
- Cultures
Gorillas and other primates
Game Viewing
Glittering water bodies
Cultural Tourism
White water rafting
Bird watching
Thank you

INVEST IN UGANDA!

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