

Useful information for Erasmus Incoming Students

All the information about study programs (including a list of courses for each Bachelor Degree), academic calendar, the location of important spaces and contact data is available on the Faculty web page:


<http://facultadeconomiayempresa.usal.es/index.php/estudiantes/estudiantes-extranjeros>

For further details about courses (schedules, programs, exams...), please visit the web:

<http://facultadeconomiayempresa.usal.es/index.php/guias-academicas>

Information will not be updated until the last days of June.

When choosing courses, it is important to consider the following:

1. The first year courses of any degree of the Faculty are not available for ERASMUS students, with the exception of the Bachelor Degree in SMB Management.
2. ERASMUS students should choose courses that do not overlap. Thus, they have to carefully check timetables and exam dates (see academic guides).
3. If the mobility is only for one semester, ERASMUS students must verify that the selected courses are in the appropriate semester (first semester or second semester depending on the mobility).
4. Warning: There are courses which may have the same name given that they are of different degrees, but they may have a different teacher, different timetables and different exam dates. ERASMUS students have to check that they want to take the course they enroll. Students can use as reference the course code and the corresponding Bachelor Degree.
5. All courses at the Faculty are taught in Spanish, except those marked with .

ERASMUS students should use the first week to attend classes, talk to teachers and confirm that their selected courses are the right one. That is why the ERASMUS incoming students are not allowed to enroll before the beginning of classes. The Faculty of Economics and Business does not need the Learning Agreement until students have made the final selection of courses. In fact, the Learning Agreement can be presented when students have already enrolled, taking always into account the deadlines of their home Universities.

All documents that have to be signed and stamped by the International Coordinator (certificate of arrival, certificate of attendance, etc.) must be left by students at the “Secretaría del Edificio Departamental”, Monday to Friday, from 9 to 13.30h.

IMPORTANT NOTE: Documents are not signed immediately, it takes time. Thus, documents must be left at the “Secretaría” and picked them up after 2 or 3 days.

Information about COURSES 2017/2018

ERASMUS students can only choose courses from the SECOND, the THIRD and the FOURTH YEAR of the Bachelor Degrees in Economics and in Business Administration. In the Bachelor Degree in SMB Management, all courses are available.

1. Erasmus Students may register any “elective” course, although these courses are limited to 50 placements in the B.D. in SMB Management and 45 placements in the others. In the case that all placements of an elective course have been filled at the time of enrollment at the Secretary of the Faculty, students must change their choice and take another course.
2. In the Bachelor Degree in SMB Management, the “elective” courses in the second semester of the fourth year are the same that those of the second semester of the third year.
3. ERASMUS students cannot be enrolled in Internships. In the case that there are placements left over once they have distributed among students that do not engage in exchange programs, they may be offered as extracurricular internships for ERASMUS students.
4. ERASMUS Students will not be enrolled at the University of Salamanca for Bachelor’s Degree Final Project.

The following list only contains the name of courses open to ERASMUS students (BSc), please visit the webpage for a description of the courses:

Spanish:

<http://facultadeconomiayempresa.usal.es/index.php/guias-academicas>

English:

https://fundacion.usal.es/economiaempresa/images/stories/documentacion/estudiantes_extranjeros/english_guide.pdf

Study programs are expected to be updated at the end of June.

In the Spanish university system, each course unit is graded on a scale from 0 to 10 points, and each numerical grade correspond to a qualitative grade as follows: **Suspense** (Fail): 0-4.9 – **Aprobado** (Pass): 5-6.9 – **Notable** (Good):7-8.9 – **Sobresaliente** (Very Good): 9-10 – **Matrícula de Honor**: A special mention for outstanding performance limited to a maximum of 2 % of students registered in a given course unit group. When a student does not take the corresponding examination or final assessment, this is reflected as **No Presentado** (Absent). To pass a course unit, a student must receive a grade of at least 5 points out to 10.

Grado en Economía – Bachelor Degree in Economics

SECOND YEAR

Economics

Select	SEMESTER	CODE	COURSE	TYPE	ECTS
	1	103711	MICROECONOMIA I	basic	6
	1	103712	MACROECONOMIA I	basic	6
	1	103713	DECISIÓN Y JUEGOS	obligatory	6
	1	103714	ECONOMIA MUNDIAL	obligatory	6
	1	103715	ESTADISTICA II	obligatory	6
	2	103716	MICROECONOMIA II	obligatory	6
	2	103717	MACROECONOMIA II	obligatory	6
	2	103718	ECONOMETRIA I	obligatory	6
	2	103719	ECONOMIA ESPAÑOLA	basic	6
	2	103720	HACIENDA PUBLICA I	obligatory	6


THIRD YEAR

Economics

Select	SEMESTER	CODE	COURSE	TYPE	ECTS
	1	103721	MICROECONOMIA III	obligatory	6
	1	103722	ECONOMETRIA II	obligatory	6
	1	103723	DESARROLLO Y CRECIMIENTO	obligatory	6
	1	103724	HACIENDA PUBLICA II	obligatory	6
	1	103725	PRINCIPIOS DE ORGANIZACIÓN	obligatory	6
	2	103726	MACROECONOMIA III	obligatory	6
	2	103727	PENSAMIENTO ECONOMICO	obligatory	6
	2	103728	SECTOR PUBLICO ESPAÑOL	obligatory	6
	2	103729	ECONOMIA UNIÓN EUROPEA	obligatory	6
	2	103730	DERECHO TRIBUTARIO	obligatory	3
	2	103731	DERECHO ADMINISTRATIVO ECONOMICO	obligatory	3

FOURTH YEAR

Economics

Select	SEMESTER	CODE	COURSE	TYPE	ECTS
	1	103733	ANÁLISIS ECONÓMICO DE DATOS	elective	6
	1	103734	MODELIZACIÓN ECONÓMICA	elective	6
	1	103735	ECONOMÍA DE LA EDUCACIÓN	elective	6
	1	103736	ECONOMÍA FINANCIERA	elective	6
	1	103737	ECONOMICS OF INNOVATION 	elective	6
	1	103738	ECONOMÍA DEL MEDIO AMBIENTE	elective	6
	1	103739	ECONOMÍA INTERNACIONAL	elective	6
	1	103740	FLUCTUACIONES ECONÓMICAS	elective	6
	1	103741	FUNDAMENTOS DE MARKETING	elective	6
	1	103745	ECONOMIA DE AMERICA LATINA	elective	6
	1	103750	MODELOS DE DECISIÓN	elective	6
	2	103742	HISTORIA DE LAS RELACIONES ECONÓMICAS INTERNACI.	elective	6
	2	103744	ANÁLISIS DE INFORMACIÓN FINANCIERA	elective	6
	2	103746	ECONOMÍA LABORAL	elective	6
	2	103747	ECONOMÍA DE LA SALUD	elective	6
	2	103748	INFORMÁTICA PARA OPTIMIZACIÓN	elective	6
	2	103749	MERCADOS E INSTITUCIONES FINANCIERAS	elective	6
	2	103751	ECONOMÍA INDUSTRIAL-REGULACIÓN DE MERCADOS	elective	6
	2	103752	SISTEMAS INTERNOS DE LA INFORMACIÓN CONTABLE	elective	6
	2	103743	SOCIOLOGIA	elective	6

Grado en Administración y Dirección de Empresas – Bachelor Degree in Business Administration and Management

SECOND YEAR

Business Administration and Management

Select	Group	SEMESTER	CODE	COURSE	TYPE	ECTS
		1	103812	ESTADISTICA II	basic	6
		1	103813	ANALISIS DE LAS OPERACIONES ECONÓMICAS	obligatory	6
		1	103814	MICROECONOMIA I	basic	6
		1	103815	VALORACIÓN FINANCIERA	obligatory	6
		1	103816	DIRECCIÓN DE OPERACIONES	obligatory	6
		2	103817	MACROECONOMIA	basic	6
		2	103818	SISTEMAS DE INFORMACIÓN CONTABLE INTERNA	obligatory	6
		2	103819	GESTIÓN FINANCIERA DEL CIRCULANTE	obligatory	6
		2	103820	FUNDAMENTOS DE COMERCIALIZACIÓN	obligatory	6
		2	103821	DISEÑO ORGANIZATIVO	obligatory	6

THIRD YEAR

Business Administration and Management

Select	Group	SEMESTER	CODE	COURSE	TYPE	ECTS
		1	103822	DIRECCIÓN ESTRATEGICA	obligatory	6
		1	103823	ANALISIS DE ESTADOS FINANCIEROS	obligatory	6
		1	103824	DIRECCIÓN FINANCIERA I	obligatory	6
		1	103825	INVESTIGACIÓN DE MERCADOS	obligatory	6
		1	103826	ECONOMETRÍA	obligatory	6
		2	103827	COMBINACIONES DE NEGOCIOS	obligatory	3
		2	103828	DIRECCIÓN FINANCIERA II	obligatory	6
		2	103829	POLÍTICAS COMERCIALES	obligatory	6
		2	103830	ESTRATEGIA COMERCIAL	obligatory	3
		2	103831	ESTRATEGIAS CORPORATIVAS	obligatory	6
		2	103832	MICROECONOMIA II	obligatory	3
		2	103833	ECONOMIA DE LA UNIÓN EUROPEA	obligatory	3

FOURTH YEAR

Business Administration and Management

Select	SEMESTER	CODE	COURSE	TYPE	ECTS
	1	103836	ANÁLISIS Y PLANIFICACIÓN FINANCIERA	elective	6
	1	103837	AUDITORIA	elective	6
	1	103838	AUDITORIA INTERNA	elective	6
	1	103839	CONTROL INTERNO Y DE GESTIÓN	elective	6
	1	103840	DERECHO MERCANTIL DE LA UE	elective	6
	1	103841	DERECHO LABORAL	elective	6
	1	103842	DIRECCIÓN AVANZADA DE OPERACIONES	elective	6
	1	103843	DISTRIBUCIÓN COMERCIAL	elective	6
	1	103844	ECONOMIA FINANCIERA INTERNACIONAL	elective	6
	1	103845	HISTORIA DE LA EMPRESA	elective	6
	1	103846	INNOVACIÓN EMPRESARIAL	elective	6
	1	103854	COMUNICACIÓN COMERCIAL	elective	6
	2	103847	MARKETING INTERNACIONAL	elective	6
	2	103848	ADMINISTRACIÓN DE RECURSOS HUMANOS	elective	6
	2	103849	COMPORTAMIENTO ORGANIZACIONAL	elective	6
	2	103850	MARKETING SECTORIAL	elective	6
	2	103851	DIRECCIÓN ECONÓMICA	elective	6
	2	103852	HABILIDADES DIRECTIVAS	elective	6
	2	103853	PRODUCTOS FINANCIEROS	elective	6
	2	103855	MERCADOS E INSTITUCIONES FINANCIERAS	elective	6
	2	103856	OPERACIONES SOCIETARIAS	elective	6
	2	103857	REGULACIÓN DE MERCADOS	elective	6
	2	103858	GESTIÓN DE LA INFORMACIÓN Y DEL CONOCIMIENTO	elective	6
	2	103859	TECNOLOGÍA DE LA INFORMACIÓN PARA LA EMPRESA	elective	6

Grado en Gestión de Pequeñas y Medianas Empresas – Bachelor Degree in SMB Management

FIRST YEAR

SMB Management

Select	Group	CODE	SEMESTER	COURSE	TYPE	ECTS
		103900	1	INTRODUCCIÓN A LA ADMINISTRACIÓN DE LA EMPRESA	basic	6
		103901	1	FUNDAMENTOS DE CONTABILIDAD	basic	6
		103902	1	MATEMÁTICA EMPRESARIAL	basic	6
		103903	1	INTRODUCCIÓN A LA ECONOMÍA	basic	6
		103904	1	TECNOLOGÍAS DE INFORMACIÓN EN GESTIÓN EMPRESARIAL	obligatory	3
		103905	1	HISTORIA ECONÓMICA CONTEMPORÁNEA	obligatory	3
		103906	2	FUNDAMENTOS DE DERECHO PRIVADO PATRIMONIAL	basic	6
		103907	2	CONTABILIDAD PARA PYMES	obligatory	6
		103908	2	ESTADÍSTICA EMPRESARIAL	basic	6
		103909	2	FUNDAMENTOS DE MÁRKETING	basic	6
		103910	2	DERECHO DEL TRABAJO	obligatory	3
		103911	2	MATEMÁTICA FINANCIERA	obligatory	3


SECOND YEAR

SMB Management

Select	Group	CODE	SEMESTER	COURSE	TYPE	ECTS
		103912	1	CONTABILIDAD DE COSTES	obligatory	6
		103913	1	FUNDAMENTOS DE FINANZAS	basic	6
		103914	1	MÉTODOS DE GESTIÓN	obligatory	6
		103915	1	ECONOMÍA ESPAÑOLA	basic	6
		103920	1	GESTIÓN COMERCIAL DE LA PYME	obligatory	6
		103917	2	FISCALIDAD EN LA EMPRESA	obligatory	6
		103918	2	ESTRUCTURA Y PROCESOS ORGANIZATIVOS	obligatory	6
		103919	2	GESTIÓN FINANCIERA DE LA PYME	obligatory	6
		103916	2	MICROECONOMÍA	basic	6
		103921	2	ANÁLISIS CONTABLE DE LA GESTIÓN EMPRESARIAL	obligatory	3
		103922	2	COMPORTAMIENTO DEL CONSUMIDOR	obligatory	3

THIRD YEAR

SMB Management

Select	Group	CODE	SEMESTER	COURSE	TYPE	ECTS
		103923	1	EMPRENDEDORES Y PYMES	obligatory	6
		103924	1	GESTIÓN DE LA CALIDAD	obligatory	3
		103925	1	GESTIÓN DEL RIESGO	obligatory	3
		103926	1	SISTEMAS DE GESTIÓN INTEGRAL	obligatory	6
		103927	1	GESTIÓN DE PROYECTOS EMPRESARIALES	obligatory	6
		103928	1	COMERCIO ELECTRÓNICO	obligatory	6
Finanzas, Banca y Seguros						
		103931	2	ECONOMIA BANCARIA Y DE SEGUROS	elective	6
		103932	2	ASESORAMIENTOS FINANCIEROS	elective	6
		103933	2	MARCO LEGAL DE LAS OPERACIONES FINANCIERAS	elective	6
Contabilidad y Fiscalidad						
		103934	2	CONSOLIDACIÓN CONTABLE	elective	6
		103935	2	CONTABILIDAD Y CONTROL DE GESTIÓN EN PYMES	elective	6
		103936	2	GESTIÓN Y RETRIBUCIÓN DE PERSONAL	elective	6
Distribución Comercial						
		103937	2	DIRECCIÓN DEL CANAL DE DISTRIBUCIÓN	elective	6
		103938	2	INVESTIGACIÓN DE MERCADOS EN EMPRESAS MINOR.	elective	6
		103939	2	SOCIOLOGIA DEL CONSUMO	elective	6
Organización de la PYME						
		103940	2	NEGOCIACIÓN EN CONTEXTOS ESPECÍFICOS	elective	6
		103941	2	LOGÍSTICA Y GESTIÓN DE PROVEEDORES	elective	6
		103942	2	MARKETING INDUSTRIAL	elective	6
Gestión Internacional de la Empresa						
		103943	2	ADMINISTRACIÓN DE NEGOCIOS INTERNACIONALES	elective	6
		103944	2	ECONOMIA DE LA UNIÓN EUROPEA	elective	6
		103945	2	CONTABILIDAD INTERNACIONAL	elective	6
		103946	2	ENGLISH FOR ECONOMICS (Level acquired B1) 	elective	6

FOURTH YEAR

SMB Management

Select	CODE	SEMESTER	COURSE	TYPE	ECTS
Finanzas, Banca y Seguros					
	103947	1	ANÁLISIS DE MERC. Y VALORES Y GESTIÓN DE CART.	elective	6
	103948	1	VALORACIÓN DE EMPRESAS PARA BANCA Y SEGUROS	elective	6
	103949	1	MARKETING FINANCIERO	elective	6

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Fourth Year SMB Management

Contabilidad y Fiscalidad					
	103950	1	CONTABILIDAD SUPERIOR	elective	6
	103951	1	ASESORAMIENTO DE PYMES	elective	6
	103952	1	FISCALIDAD DE LAS PYMES	elective	6
Distribución Comercial					
	103953	1	GESTIÓN DEL PUNTO DE VENTA	elective	6
	103954	1	DIRECCIÓN ESTRATÉGICA DE EMPRESAS MINORISTAS	elective	6
	103955	1	GESTIÓN DE OPERACIONES DISTRIBUCIÓN COMERCIAL	elective	6
Organización de la PYME					
	103956	1	ALIANZAS Y COOPERACIÓN EMPRESARIAL	elective	6
	103957	1	GESTIÓN DE LA INNOVACIÓN	elective	6
	103958	1	ANÁLISIS Y CONTROL PRESUPUESTARIO DE PROYECT.	elective	6
Gestión Internacional de la Empresa					
	103959	1	GESTIÓN FINANCIERA DE NEGOCIOS INTERNACIONALES	elective	6
	103960	1	OPERACIONES DE COMERCIO EXTERIOR	elective	6
	103961	1	DERECHO DE LOS CONTRATOS EN EL COMERCIO INT.	elective	6

Academic Calendar 2017/2018

Grados (bachelor degrees)

First Semester (fall 2017)

Teaching period
Subjects of 3 ECTS

Semester break

Ordinary examination session
Subjects of 3 ECTS

Extraordinary examination session

18th September 2017 – 2nd February 2018

18th September 2017 – 22nd December 2017
1st part: 18th September 2017 – 3rd November 2017
2nd part: 6th November 2017 – 22nd December 2017

23rd December 2017 – 7th January 2018

8th – 20th January 2018
1st part: 10th – 17th November 2017
2nd part: 8th – 20th January 2018

22nd January – 3rd February 2018

Second Semester (spring 2018)

Teaching period
Subjects of 3 ECTS

Semester break

Ordinary examination session
Subjects of 3 ECTS

Extraordinary examination session

5th February – 15th June 2018

5th February – 18th May 2018
1st part: 5th February – 23rd March 2018
2nd part: 26th March – 18th May 2018

23rd – 30th March 2018

21st May – 9th June 2018
1st part: 13th – 20th April 2018
2nd part: 21st May – 9th June 2018

11th – 23rd June 2018

ERASMUS Contact Information 2017/2018

Faculty of Economics and Business Administration

International Coordinator	<i>Faculty Coordinator for Bilateral Agreement, exchange & questions related to teaching</i> Rebeca JIMÉNEZ RODRÍGUEZ Vicedecana de Relaciones Internacionales int.ec@usal.es
Secretary of the Faculty	<i>Incoming, Outgoing, Registration, Inscription, Learning Agreement...</i> socrateco@usal.es erasmus-incoming.ec@usal.es
Address	Campus Miguel de Unamuno - Edificio FES. C/. Francisco Tomás y Valiente s/n 37007 SALAMANCA – SPAIN
Telephone	+34 923 294562
Web	<i>Academic Guide & other information</i> http://facultadeconomiayempresa.usal.es

Other useful contacts at the University of Salamanca

International Office	<i>Coordinator for Bilateral Agreement, Exchange Nominations, Application Form, Spanish Language Courses...</i>
<i>Head</i>	María Teresa HERNÁNDEZ GALLEGO
<i>Address</i>	Cardenal Pla y Deniel, 22, 1ª planta “Casa del Bedel” 37008 SALAMANCA – SPAIN erasmus@usal.es http://www.usal.es/rel-int/
<i>Telephone/Fax</i>	+34 923 294426 / +34 923 294507
Student Guidance Service	<i>Information, Academic Guidance, Accommodation, Languages Exchanges...</i>
<i>Address</i>	Cardenal Pla y Deniel, 22, 1ª planta “Casa del Bedel” 37008 SALAMANCA – SPAIN sou@usal.es http://sou.usal.es
Institutional web page	<i>Other Academic Guides in the University of Salamanca</i> http://www.usal.es

ERASMUS information to locate spaces



EDIFICIO F.E.S. *Facultad de Economía y Empresa*

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Administrativo**

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Biblioteca Francisco de Vitoria



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