SINÉAD ENGLISH & ASSOCIATES CAREER CONSULTANTS

Effective networking is not just about who you know, but it is also about what they know about you and your career goals. Putting together a list of contacts who can help you achieve your career goals is a good start, but you need to think about what exactly you are going to ask them. Contacting them to say "if you hear of anything let me know" may seem proactive but it is a strategy that rarely leads to success.

Name of Contact	Reason for contacting them? What am I going to ask them?