



# Managing Your Career and Your Brand

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# David

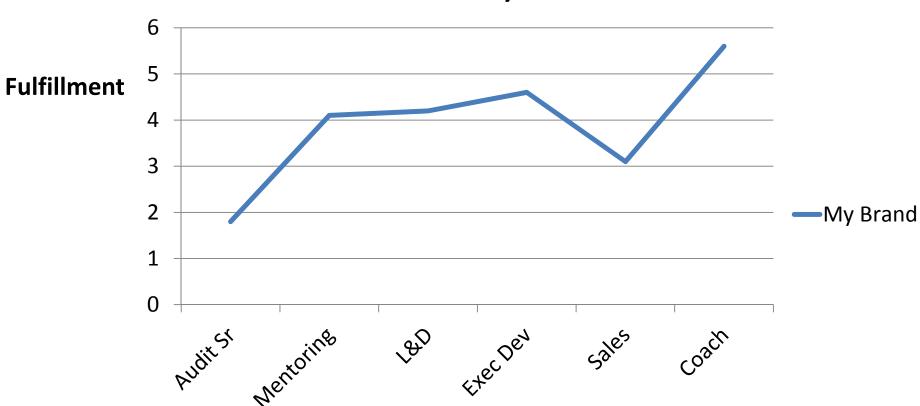




#### **Brand Chart**



#### **My Brand**



**Impact on Business** 

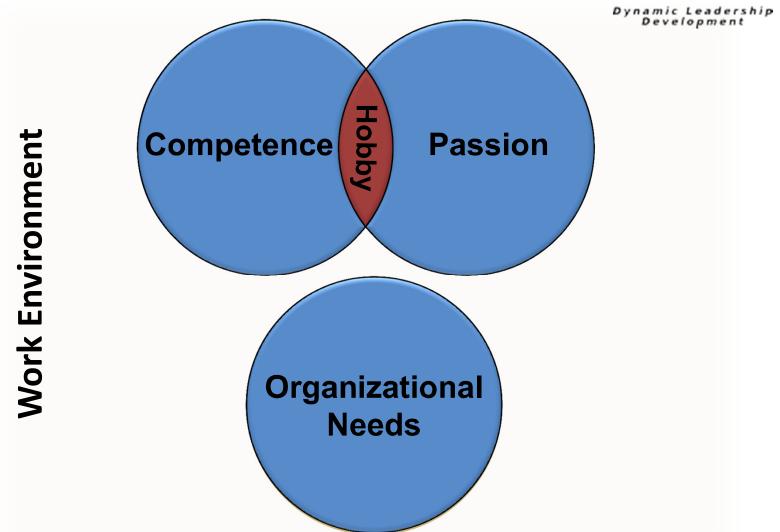
#### Career Best



# Think of a time (a project, a period, a role) that you would consider a career highlight?

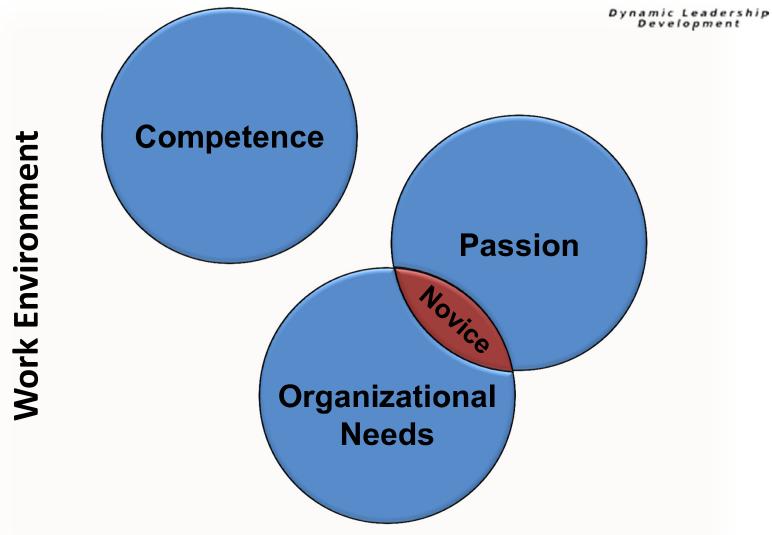
#### Variation #1





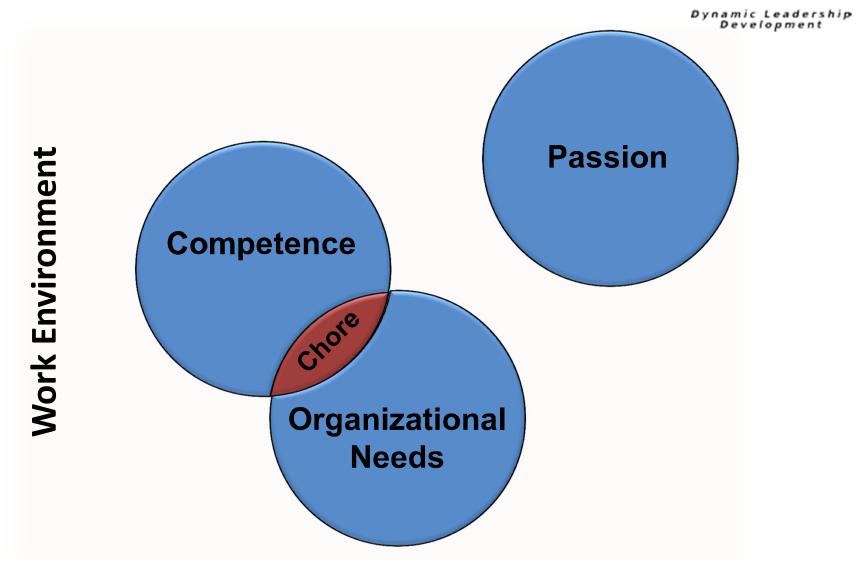
#### Variation #2





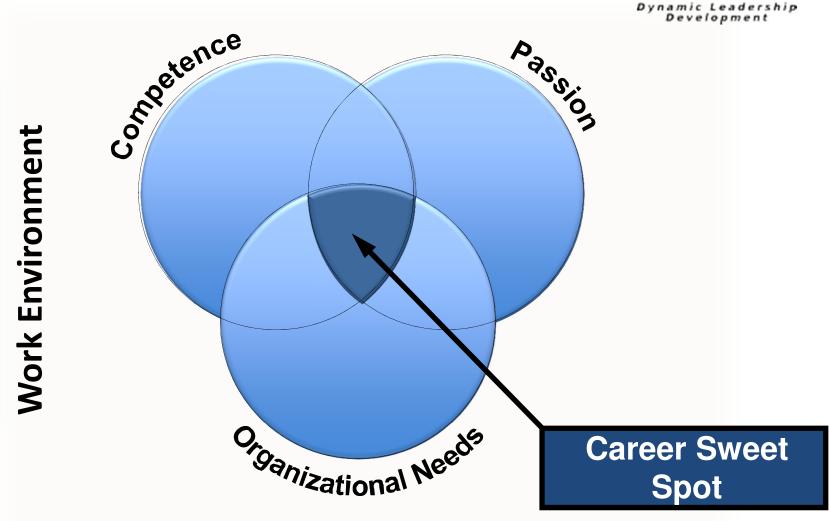
#### Variation #3





#### The Power of Convergence





### Mindset (Jean)



# Investors (Abbas)



## Bad things happen to good people

- 150 managers in Fortune 100 org.
- 23% had a negative review in previous year.
- Red flags from their 360s;
  - Too heads down, not heads up
  - Poor relationship skills
  - Not delivering results
  - Resistant to change
  - Lost support of sponsor

## Workshop



- Brand and Brand chart
- Career Best and how to recreate it
- Mindset shift
- Institutional Investors
- Next Steps



# **Fulfillment**



