



Managing Your Career and Your Brand

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David

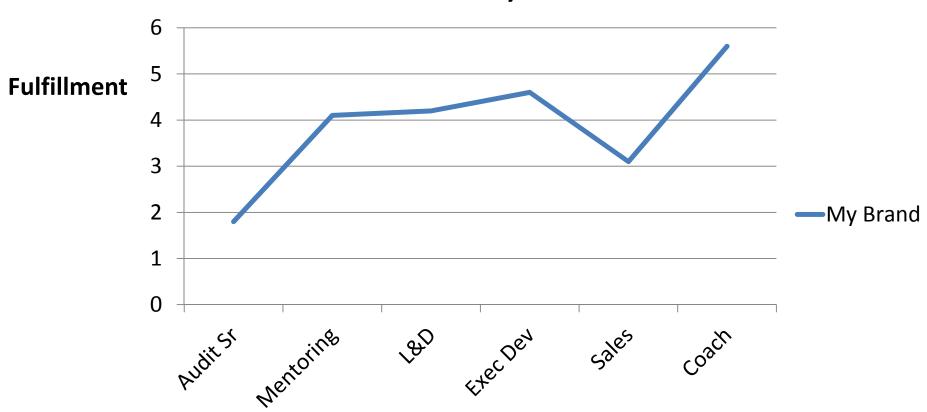




Brand Chart



My Brand



Impact on Business

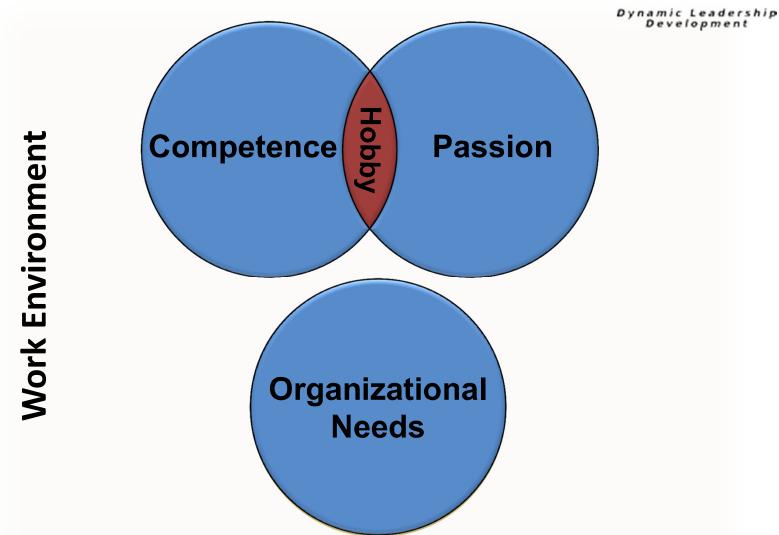
Career Best



Think of a time (a project, a period, a role) that you would consider a career highlight?

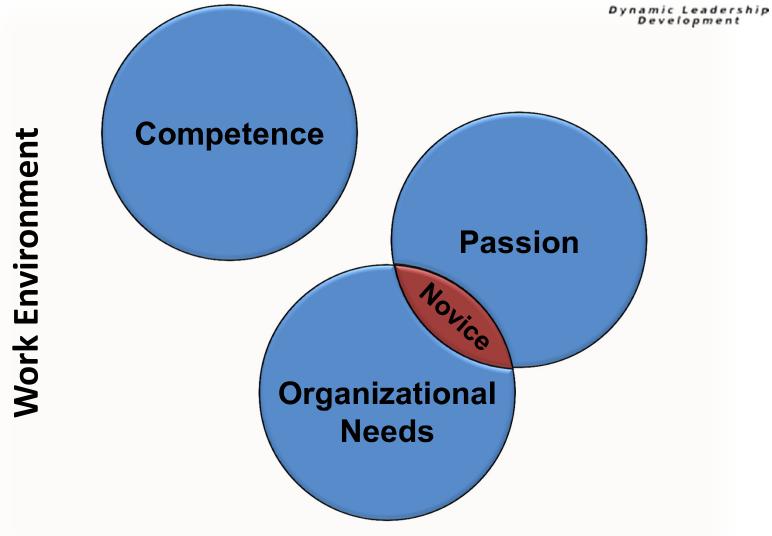
Variation #1





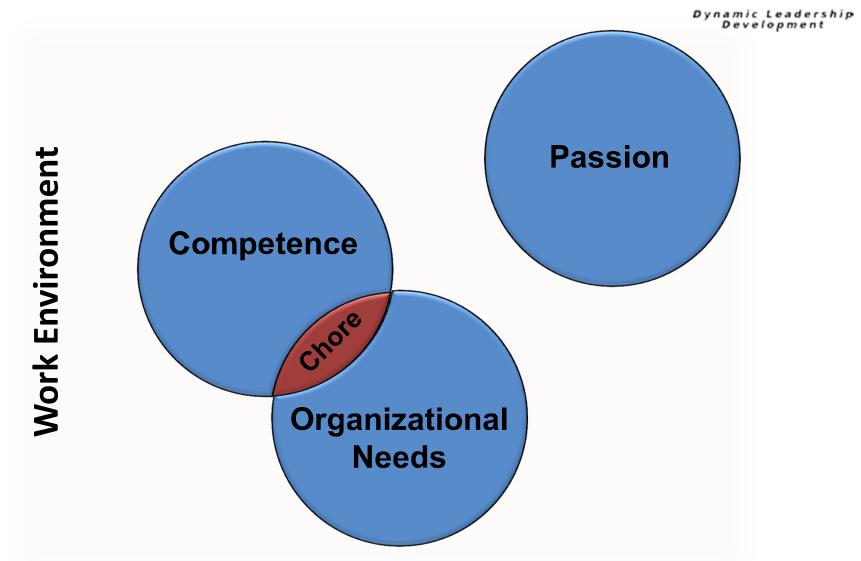
Variation #2





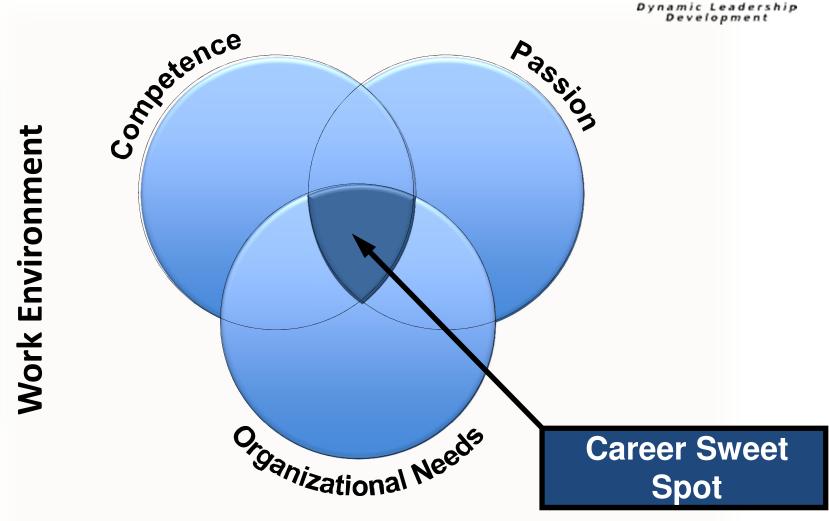
Variation #3





The Power of Convergence





Mindset (Jean)



Investors (Abbas)



Bad things happen to good people

- 150 managers in Fortune 100 org.
- 23% had a negative review in previous year.
- Red flags from their 360s;
 - Too heads down, not heads up
 - Poor relationship skills
 - Not delivering results
 - Resistant to change
 - Lost support of sponsor

Workshop



- Brand and Brand chart
- Career Best and how to recreate it
- Mindset shift
- Institutional Investors
- Next Steps



Fulfillment



