



Trinity College Dublin

Coláiste na Tríonóide, Baile Átha Cliath

The University of Dublin

Careers Fair

Business, Finance and Consulting

19 September 2019, Sports Hall



www.tcd.ie/careers

Trinity Careers Service



welcome

Dear Student,

Welcome to the Business, Finance and Consulting Careers Fair 2019! The fair is run by the Careers Service, and this booklet gives you an introduction to the organisations which are attending the fair to meet you today.

The fair is a perfect opportunity for you to meet with prospective employers, ask questions to find out more about the companies and their opportunities, and to hone your networking skills. Employers appreciate receiving applications that demonstrate a good understanding of their business and your motivation to work there, so the information you gather today can help you create really strong, tailored applications. You will also benefit from understanding more about the culture of the organisations here today and whether they seem like a good fit with your career aspirations.

The fair is just one of many employer events organised by the Careers Service throughout the academic year. Keep an eye out for other opportunities to meet with potential employers by logging on to **MyCareer**: mycareerconnect.tcd.ie

Finally, remember we are here to help with career decision-making, job applications and interviews throughout the year. Simply go to our website to access lots of advice and resources, or log on to **MyCareer** to book a one-to-one appointment with the Careers Consultant for your School.

Orla Bannon
Director of Careers

Fiona Hayes
Careers Consultant

Employer	Recruiting for Internships	Recruiting PhD graduates	Recruiting for a Graduate Training Programme	Recruiting for Direct Entry
Accenture		■	■	■
AIB			■	
Aldi	■	■	■	
Bank of Ireland	■		■	
BDO			■	
BearingPoint	■		■	■
Bloomberg	■		■	■
CBRE			■	
Central Bank of Ireland			■	
Citigroup	■		■	
Coca-Cola			■	■
HBC - Northern Ireland				
Cornwall Insight	■	■		■
Davy			■	
Deloitte Ireland	■		■	■
Enterprise Ireland			■	
ESB			■	
EY	■		■	
FTI Consulting			■	
Grant Thornton Ireland	■		■	
ION Group				■
Irish Distillers Pernod Ricard			■	
Irish Government Economic and Evaluation Service		■	■	■
Irish Tax Institute			■	
KPMG	■		■	
Lidl Ireland	■		■	
Mazars			■	
Musgrave			■	
Parva Consulting Ltd			■	■
Pimco	■		■	
Public Appointments Service		■	■	■
PwC	■	■	■	■
Revenue Commissioners		■		■
Segmatic			■	
ServiceSource Europe		■		■
SIG	■	■	■	
The Blackstone Group	■			
The Central Statistics Office		■	■	
The Kraft Heinz Company	■		■	
The Maples Group	■		■	■
Three Ireland	■		■	

During your time as a Trinity student, you can come and meet with us in the Trinity Careers Service to discuss how you can start preparing for your future career

Your Career Journey at Trinity

Junior Fresh	Senior Fresh	Junior Sophister	Final Year and Postgraduate
<p>Register with MyCareer to keep up-to-date with careers events and job vacancies</p> <p>Visit our website (www.tcd.ie/careers) to find out how we can support you</p> <p>Join clubs and societies and get volunteering (www.studentvolunteer.ie)</p> <p>Create your new 3rd level CV so you are ready to apply for exciting opportunities</p> <p>Apply for work experience – the best way to figure out what you want to do</p>	<p>Visit our website to see how we can help you find work and make job applications</p> <p>Tailor your CV and apply for work experience and summer internship opportunities</p> <p>Consider applying for the Trinity Employability Award, the Laidlaw Undergraduate Research and Leadership Programme and other bursaries</p> <p>Build on your experiences and try new things that challenge you</p> <p>Use LinkedIn and Trinity Alumni Online Mentoring to be inspired by the success of Trinity graduates</p>	<p>Use our online careers tools to help you find out more about yourself to inform your career choice</p> <p>Meet your Careers Consultant to discuss your strengths and explore your options</p> <p>Reflect on what you enjoy and organise new experiences for the summer</p> <p>Consider taking on a leadership role e.g. officer in a society, Class Representative</p> <p>Attend Trinity mentoring events to meet with and talk to experienced graduates</p> <p>Find out what you need to know to prepare and plan for your final year</p>	<p>Meet with your Careers Consultant to discuss your career strategy for the year ahead</p> <p>Attend Careers Fairs and events that interest you</p> <p>Know your deadlines for applications</p> <p>Engage with mentors and fine-tune your CV and LinkedIn profile</p> <p>Continue to be curious, talk to everyone you can and think BIG!</p>

Our **Employability and Employment Guide** sets out how Trinity supports your development and prepares you for your career ahead.

Find out more about the Trinity Careers Service at www.tcd.ie/careers

Company Name:

Accenture

Summary of Business:

Accenture solves our clients' toughest challenges by providing unmatched services in strategy, consulting, digital, technology and operations. We partner with more than three-quarters of the Fortune Global 500, driving innovation to improve the way the world works and lives. With expertise across more than 40 industries and all business functions, we deliver transformational outcomes for a demanding new digital world.

Graduate & Internship Opportunities:

Over 160 career opportunities for Grad Students across 3 major areas:

- Analyst Consulting Group: In this role, you'll work with clients to identify market opportunities that shape and transform their businesses.
 - Technology Analyst Group: If you are passionate about technology and the innovation it can deliver, a role in our technology group will give you the opportunity to use your passion to deliver business transformation.
 - Analytics Analyst Group: In this role, you'll use your quantitative background/degree as part of our rapidly growing and dynamic global analytics team.
- More info on <https://www.accenture.com/ie-en/careers/ireland-graduate-programmes>.
+ many more open position on the Career section of Accenture.com

Method of Application:

Apply via the Career section on Accenture.com: <https://www.accenture.com/ie-en/careers>

Closing Date for Applications:

Ongoing

Target Groups:

Grad students across all fields

Summary of Opportunities:

Early Entry, Graduate Training Programmes, Recruiting recent PhD graduates

Web Address:

www.accenture.com

Company Name:

AIB

Summary of Business:

AIB is an employer you can believe in. Our purpose is grounded in backing our customers to achieve their dreams and ambitions. We also back our people to unleash their potential and achieve their career ambitions. A career with AIB gives you a breadth of opportunities that's hard to beat. Our Graduate Development programme has been designed to help you develop the behaviours and skills that will accelerate your growth throughout the programme and beyond. We offer rotations into different areas and different roles, providing you with plenty of opportunities to broaden your experience, your knowledge and build your network across the organisation.

Graduate & Internship Opportunities:

A career in AIB is not just about finance. Whether you are passionate about technology, nutty about numbers, want to work with our biggest customers or develop general commercial experience, we have a programme for you. Our people are our greatest asset and we are looking for the best and brightest to join our programmes across Dublin, Belfast and London.

Method of Application:

Please apply on line through our Graduate website or through the TCD careers portal.

Closing Date for Applications:

Early November 2019

Target Groups:

Final year Students. Post Grad. Masters

Summary of Opportunities:

Graduate Training Programmes

Web Address:

jobs.aib.ie

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Build a rewarding career in technology with lots of variety and challenge – make a difference!

- Compelling work
- Diverse projects
- Interesting clients
- Different tech stacks
- Software development
- Tailored career programme

For a full list of open roles please visit: www.bearingpointcareers.ie

BearingPoint.



OFFICIAL INNOVATION PARTNER

Company Name:

Aldi

Summary of Business:

With roots dating back to 1913, Aldi (short for Albrecht Discount) entered the Irish market in 1999. Aldi is Ireland's fastest growing supermarket* and one of the world's most successful retailers. We have a vast network of nearly 140 stores across the country and ambitious plans to open many more. There are currently more than 6,200 stores across our international portfolio including stores in Ireland, the UK, Europe, Australia and the USA.

*Source Kantar Worldpanel, 12 weeks to the 16th June 2019

Graduate & Internship Opportunities:

On the 12-month Graduate Programme, you'll gain a well-rounded view of how we do things at Aldi to become part of our growing talented Area Manager team.

First up is your induction. Over two weeks, you'll build up a clear picture of the business and what makes us so different. That's followed by a period of intensive training, taking in everything from stacking shelves to making decisions on how the store is run. Then the challenges really kick in as you're given the keys to your own store, and get to grips with managing your team and a €multi-million business. By the end of your first year, you should be ready to take on a full Area Manager role, with all the responsibilities that entails, from motivating employees to encouraging excellent performance. We give you the tool kit to deliver great results. The combination of on-the-job training and soft skills training will equip you with the necessary skills to achieve your potential as an Area Manager. Your ultimate aim? To develop your store teams to achieve the highest possible sales while ensuring an efficient and cooperative working environment, great customer service, minimal costs and maximum productivity.

A fantastic starting salary of €61,000, visit our award winning website for more information!

Method of Application:

So you're ready to apply. Spaces go very quickly and it's really competitive. However, if you're the kin of person we're after, that won't put you off. In fact, you'll be thinking 'bring it on'.

Closing Date for Applications:

November 30 2019

Target Groups:

We recruit from all disciplines.

Summary of Opportunities:

Graduate Training Programmes, Internships, Recruiting recent PhD graduates

Web Address:

<https://www.aldirecruitment.ie/>

Company Name:

Bank of Ireland

Summary of Business:

Established in 1783, the Bank of Ireland Group is a diversified Financial Services Group. A traditional, relationship-driven retail and commercial bank with a conservative business philosophy, we have a clear and compelling strategy to:

- Transform the Bank – improving our culture, systems and business model
- Serve customers brilliantly – by being the #1 for service
- Grow sustainable profits – through growing our revenue and optimising our cost base

We are governed by our strong purpose: Enabling our customers, colleagues and communities to thrive!

Graduate & Internship Opportunities:

Whether you're coming from Business, IT, Arts, Engineering or Science we have a Graduate Programme for you! In fact, we're dedicated to bringing in diverse people from various academic, societal and geographical backgrounds to help us grow. We offer opportunities to students who have achieved, or are expected to achieve, a minimum 2:1 Honours Degree or Masters from all disciplines.

Method of Application:

Please apply via our website: <https://careers.bankofireland.com/graduates/programmes>

Closing Date for Applications:

31st October 2019

Target Groups:

For our Graduate Program offerings, we seek applications from final year students and postgrads. We would encourage students from all year groups to register their interest in our internship opportunities.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

<https://careers.bankofireland.com/graduates/programmes>

Company Name:

BDO

Summary of Business:

BDO International is the largest accountancy and business advisory network serving the mid-market, and a huge source of potential opportunities for development. It all adds up to a colourful world of choice. BWe hire the people who show the most potential and then we do everything in our power to help you develop it. But you are the one who gets to discover where your strengths and interests lie, and you are the one who will shape your own career path. We believe it's this autonomy that makes us so much stronger as a team.

Graduate & Internship Opportunities:

We are looking for enthusiastic and personable graduates to train as accountants or tax consultants in our Audit, Tax, Advisory, Corporate Secretarial, Management and Technical Consulting departments. Depending on the area you join, you can study for ACA, ACCA or AITI qualifications for a training contract of a minimum of 3 years in duration. Our success draws on a variety of individuals and talents and on the vivid personalities who shape our teams and build relationships with our clients.

Method of Application:

Applications opened year round. Please apply online via our application form to be invited to a video interview. If successful, you will then be invited to an interview with a Partner and Senior Management of your chosen department. While we try to accommodate everyone's preference, some departments have limited numbers so it is important to get your application in early!

Closing Date for Applications:

No closing date

Target Groups:

You don't have to be a final year student, we also welcome applications from people who have already graduated, perhaps travelled or taken a gap year, or those studying a post-graduate qualification.

Summary of Opportunities:

Graduate Training Programmes

Web Address:

www.bdo.ie/careers

Company Name:

BearingPoint

Summary of Business:

BearingPoint is an independent management and technology consultancy with European roots and a global reach. Our Digital & Strategy team helps organisations to improve the way they do things, through designing and delivering insightful business transformation initiatives. This includes areas such as optimising business functions, transforming service delivery, reinventing business models and building organisational capability – helping clients re-imagine their business' futures. As a member of our team, you will gain hands on, client facing experience and have a key role to play in understanding our client's problems, contributing to solution generation and implementing solutions through people, process, data and technology.

Graduate & Internship Opportunities:

BearingPoint is recruiting graduates to join our Irish Digital and Strategy (D&S) team in 2020. This area of our business is experiencing strong growth and we are keen to expand the team at all levels, but of course with the addition of this year's vibrant and enthusiastic graduate intake.

Method of Application:

Please visit our careers website at www.bearingpointcareers.ie for details on how to apply. Alternatively you can reach us at recruiter@bearingpointcareers.ie

Closing Date for Applications:

31st October 2019

Target Groups:

We are interested to hear from graduates with a Master's degree (2.1 or higher) or a first-class primary degree in a Business, Management or Digital discipline

Web Address:

www.bearingpointcareers.ie

How does a tsunami affect microchip prices?

At Bloomberg,
we ask hard questions
and then build tools
to answer them.
It's our purpose.

Come find yours.
bloomberg.com/careers

Make connections **on purpose.**

Bloomberg

Company Name:

Bloomberg

Summary of Business:

Bloomberg is a global information and technology company. We use our dynamic network of data, ideas and analysis to solve difficult problems. Our customers around the world rely on us to deliver accurate, real-time business and market information that helps them make important financial decisions. Our company's groundbreaking success reaches far beyond the finance and technology industries: we invest nearly all of our profits to help solve humanitarian issues globally and in our own communities. Our founder, Mike Bloomberg, is one of the world's top philanthropists, and through Bloomberg Philanthropies, we are committed to support worthy causes where the greatest good can be achieved. By harnessing the power of data, news and analytics, we help organize, understand and bring clarity to a complex world. It's our purpose. Come find yours.

Graduate & Internship Opportunities:

Bloomberg employs more than 19,000 people around the world which includes engineers, developers, data scientists, sales people, data analysts, customer support teams and journalists. Our company is diverse with a strong work culture of transparency and collaboration.

Method of Application:

Via our Careers Website <https://www.bloomberg.com/careers/>

Closing Date for Applications:

We recruit on a rolling basis

Target Groups:

Open to all disciplines, Internships for penultimate and final year students
Full-time opportunities for final year students

Summary of Opportunities:

Early Entry, Graduate Training Programmes, Internships

Web Address:

<https://www.bloomberg.com/careers/>

Company Name:

CBRE

Summary of Business:

CBRE is a world leading property services firm with 70,000 employees globally. We provide expert advice to clients across a wide range of sectors within the property industry including: Property Valuation, Property Management, Capital Markets, Commercial Agency, Rating, Professional Services. CBRE is a market leader, advising high profile clients on Ireland's largest property transactions. We work closely with our teams across the world to provide our clients with best in class property advice. **Fortune Most Admired real estate company, Named a World's Most Ethical Company, Ranked top real estate brand by The Lipsey Company, Ranked #146 on the Fortune 500.**

Graduate & Internship Opportunities:

CBRE are seeking graduates with strong numerical, analytical and communication skills who are interested in a career in Property to join our Non-Cognate Graduate Programme.

The three year Non-Cognate Graduate Programme will involve:
Studying a part time Masters Degree in Real Estate at DIT (accredited by the SCSi), Working towards qualification as an RICS/SCSI Chartered Surveyor, Rotation across two or three different departments within CBRE. At CBRE you will receive top class mentoring, training and support from some of the best people in the industry, along with the experience and know-how that comes from years of working with global leader.

Method of Application:

Please send a copy of your CV to Cireland@cbre.com along with a short cover letter addressing the following: Why you would like to work in the property industry? (max 250 words), Why you would like to work for CBRE? (max 250 words), What do you think are the biggest challenges currently facing the Irish property market and why? (max 250 words).

Closing Date for Applications:

18 October 2019

Target Groups:

Our Non-Cognate Graduate Programme is open to all Final Year Students. Our graduate intake is not restricted to any degree discipline, however, candidates are expected to have strong numerical and analytical skills along with strong communication and written skills.

Summary of Opportunities:

Graduate Training programme

Web Address:

www.cbre.ie



WE ARE HIRING

Send in your resume to Cireland@cbre.com or visit www.cbre.ie/nextgen for more details

CBRE

cbre.ie

Company Name:

Central Bank of Ireland

Summary of Business:

The Central Bank of Ireland has a vital public service mandate to safeguard the stability of the financial system, protect consumers of financial products and contribute to the smooth functioning of the economy. The backbone of our culture is the friendliness, helpfulness and dedication of our people – they are our greatest asset.

Graduate & Internship Opportunities:

Our Graduate Programme is designed to identify and nurture talent, those with a proven academic track record who are passionate, energetic and driven to achieve their career goals.

Method of Application:

Application via our website - <https://www.centralbank.ie/careers>

Closing Date for Applications:

Ongoing

Target Groups:

Final year students across a range of disciplines

Summary of Opportunities:

Graduate Training Programmes

Web Address:

<https://www.centralbank.ie/careers>

Company Name:

Citigroup

Summary of Business:

At Citi, we've built a world famous, trusted brand over 200 years of continuously evolving financial services. We provide consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

Graduate & Internship Opportunities:

Citi offers full-time, placement and internship opportunities across a number of its business areas, including Investment Banking, Corporate Banking, Capital Markets Origination, Markets and Securities Services, Treasury and Trade Solutions (TTS), Private Bank, Operations and Technology. Citi also offers a week spring insight programme enabling first year undergraduates (or 2nd year of a four year course) the opportunity experience first-hand the Citi culture and environment.

Method of Application:

Applications open from September at oncampus.citi.com. You will be required to submit a CV and Covering Letter.

Closing Date for Applications:

Please check website

Target Groups:

Each Citi business is looking for different skills, and these will be explained on the job vacancy at oncampus.citi.com. All recruiting businesses are looking for strong academics, involvement in extracurricular activities and a proven interest in the finance industry. We are open to 1st, 2nd, 3rd, 4th year and postgrad students.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

<http://careers.citigroup.com/Careers/index/#/universityprogram/>

Company Name:

Coca-Cola HBC - Northern Ireland

Summary of Business:

Coca Cola HBC is a bottling partner of The Coca Cola Company. The Coca Cola Company manufactures and sells concentrates, bases and syrups to its bottling partners, owns the brands and is responsible for consumer brand marketing initiatives. We use the concentrates and syrups to manufacture, package, merchandise and distribute the final branded products to our trade partners and consumers. People are the secret ingredient of our company's success. Our head office, Coca Cola HBC Ireland is located in Huntstown Business Park, Ballycoolin, Dublin11 with a staff of more than 300 in the Republic of Ireland and 450 in Northern Ireland.

Graduate & Internship Opportunities

Business Developers (Field Sales) - Full time Permanent
Management Trainee (Commercial, Finance, Supply Chain) - Full time - 22 months

Method of Application:

Apply online at Coca-colahellenic.com/en/careers/

Closing Date for Applications:

31st October 2019

Target Groups:

Final year students, Postgrad Students within a Business related degree

Summary of Opportunities:

Early Entry, Graduate Training Programmes

Web Address:

Coca-colahellenic.com/en/careers/

Company Name:

Cornwall Insight

Summary of Business:

Cornwall Insight was established in 2005. We provide training, consultancy, research, insight and intelligence services to participants in energy markets. In 2018, we opened our Dublin office servicing the Irish and Northern Irish electricity market. Since then, we have carved out a unique position in the market. Cornwall Insight's mission is creating clarity in a complex sector through a combination of deep expertise and an ability to "join the dots" between multiple factors. Our work is wide ranging and dynamic with no one day the same as any other. We advise a variety of companies and organisations on some of the most interesting challenges in the sector, including: Designing appropriate policy for the renewable energy sector

Graduate & Internship Opportunities:

Analyst role
This role is important for the evolution of the business. Its focus involves developing, researching and managing research-based products for our customers in Ireland, Northern Ireland, GB and further afield. A fast-growing business, there may be potential opportunities for secondments and travel to our GB and Australian office.

Internship
Researching developments in the market and inputting into new research papers and products. Supporting colleagues in growing the business"

Method of Application:

Please send CVs and covering letter to careers@cornwall-insight.com

Closing Date for Applications:

27th October, 2019

Target Groups:

For internships - 3rd years. For analyst roles - postgrads and 4th years
A passion and interest for energy would be desirable.
Relevant disciplines would involve: engineering, physical sciences, economics, finance, environmental studies"

Summary of Opportunities:

Early Entry, Internships, Recruiting recent PhD graduates

Web Address:

www.cornwall-insight.com

Company Name:

Davy

Summary of Business:

Established in 1926, the Davy Group is Ireland's leading provider of wealth management, asset management, capital markets and financial advisory services. The Davy Group is headquartered in Dublin, with offices in London, Belfast, Cork and Galway. Employing over 680 people, we offer a broad range of services to private clients, small businesses, corporations and institutional investors, and organise our activities around five interrelated business areas - Asset Management, Capital Markets, Corporate Finance, Private Clients and Research.

Graduate & Internship Opportunities:

The Davy Graduate Programme offers:

- An opportunity to gain challenging and varied work experience with Ireland's leading institutional, corporate and private client broker
- A 2-year company-wide rotation based graduate programme. Each rotation consists of six months within four different business units. The rotational programme offers you a deeper understanding of the whole business and allows you the opportunity to select your area of interest at the end
- A structured Personal Development Plan encompassing training and development initiatives & further education Financial support and generous study leave package to pursue a variety of relevant and industry -recognised qualifications, such as Qualified Financial Advisor (QFA), Certified Financial Planner (CFP) and Chartered Financial Analyst (CFA)

Method of Application:

To apply for the Graduate Programme 2019, please complete an application form available at www.davy.ie/graduates before the closing date. If you have any queries please email askhr@davy.ie.

Closing Date for Applications:

27th October, 2019

Target Groups:

This needs to be edited???

Summary of Opportunities:

Graduate Training Programmes

Web Address:

www.davy.ie

Company Name:

Deloitte Ireland

Summary of Business:

At Deloitte, success is part of our DNA. While our people come from diverse backgrounds, we are all driven by the same desire to succeed. For everyone working at Deloitte, from our partners to our interns, success means making a positive impact – for our clients, our people and society.

Graduate & Internship Opportunities:

We're ambitious and committed to being a leader in the delivery of five world class business areas, Audit & Assurance, Tax, Risk Advisory, Financial Advisory and Consulting. Our people, diversity of our services, clients and industries we serve, is why we believe Deloitte is the #1 place to launch your career in Ireland. Choose from eight structured programmes, all of which provide a collaborative, open culture; with the exposure to everything that goes in the largest global professional services firm in the world: Audit & Assurance, Actuarial, Reward & Analytics, Apprentice Solicitor Programmes, Consulting, Financial Advisory, Risk Advisory, Tax, Technology .

Method of Application:

Deloitte is leading the way again this year with an award winning online application and assessment process. The scenario-based graduate recruitment assessment presents graduates with situations they are likely to encounter at Deloitte. Apply for the Deloitte Graduate Programme 2020 at www.deloitte.ie/students. Applications open September 2019.

Closing Date for Applications:

5PM, Wednesday 16 October 2019

Target Groups:

Combined with strong academic results, we are seeking people who are analytical, confident, self-aware, results orientated and want to develop leadership skills early in their career. We encourage applications from a wide range of disciplines including business, engineering, maths, science, law, technology and arts, amongst others. Our success consistently lies in the fact that we recruit people who look at complex issues through a different lens.

Summary of Opportunities:

Early Entry, Graduate Training Programmes, Internships

Web Address:

https://www2.deloitte.com/ie/en/careers/students.html?icid=top_students

Company Name:

Enterprise Ireland

Summary of Business:

Enterprise Ireland is the Irish Government agency responsible for the development and growth of Irish enterprises in world markets. This government agency works in partnership with Irish enterprises to support them in their start-up, innovation, and scaling phases and also to win export sales on global markets. In this way, Enterprise Ireland supports long term government economic policies of sustainable economic growth, regional development and secure employment. The agency works with Irish enterprises across the full business development spectrum, from early-stage entrepreneurs to established companies and Irish multinational companies, supporting them in growing their businesses, which is fundamental to creating and maintaining jobs in Ireland.

Graduate & Internship Opportunities

21-40 vacancies anticipated

Method of Application:

Enterprise Ireland anticipate 21–40 graduate vacancies on its National Graduate Programme in 2019/2020. More detailed information on the programme and appropriate application procedures is available on the employer's website.

Closing Date for Applications:

Late October

Target Groups:

Final years, Postgrads

Summary of Opportunities:

Graduate Training Programmes

Web Address:

<https://www.enterprise-ireland.com/en/About-Us/Our-People/Overview-Careers-in-Enterprise-Ireland.html>

Company Name:

ESB

Summary of Business:

Since 1927 ESB has built a strong reputation through delivering a great energy service to the people of Ireland and by presenting our brand in a consistent and professional manner. Having a strong brand has been a critical component of our business that has enabled us to successfully compete in the all-islands energy markets and internationally. Our brand identity helps signal ESB's vision, of being Ireland's foremost energy company, competing successfully in the all-islands market and our mission to bring sustainable and competitive energy solutions to all our customers. It is important that we look after our brand carefully and maintain it as we would any other valuable business asset so that it always remains distinctive when we communicate with all of our audiences. With a greater consistency across all ESB communications we ensure a confident and authoritative look and feel.

Graduate & Internship Opportunities:

Roles available in Business, Finance and IT.

Method of Application:

Online application

Closing Date for Applications:

TBC

Target Groups:

Post graduates

Summary of Opportunities:

Graduate Training Programmes

Web Address:

www.esb.ie/careers

FTI Consulting is opening its Graduate hiring programme



About FTI Consulting

FTI Consulting is a global business advisory firm that provides multidisciplinary solutions to complex challenges and opportunities.

FTI is a fortune 500 company with over 4,700 employees worldwide. With the full power of our unique depth of thought combined with the global expertise of leading professionals, we are committed to protecting and enhancing the enterprise value of our clients.

Our Areas of Expertise

- Analytics
- Enterprise Data Management
- Business Transformation
- Customer Value Management
- Digital Transformation

What qualifications are required?

FTI are looking for graduates with a minimum 2.1 honours degree across business, technical and mathematical disciplines who have:

- Excellent leadership and communication skills
- Strong analytical and problem solving skills
- Possess an understanding of the project lifecycle
- In-depth knowledge of MS Office
- Proven capability to manage and analyse large volumes of data

About our Dublin office.

Our office in Dublin brings all the advantages of the global business but has all the benefits of a more intimate and personal office environment with over 50 specialists. Our people are passionate, innovative and committed. Our reputation is built on the professionalism, creativity, and expertise that our team consistently deliver. As we are part of a multinational company there are also opportunities to travel.

So why FTI Consulting?

At FTI we pride ourselves on the quality of our graduates and the fact that these graduates stay with us for many years. At FTI we don't just offer a graduate training programme we offer a career.

Here is what some of our recent graduate hires had to say

"I really enjoyed the interview process with FTI. I immediately felt welcome even though I was only at the office for an interview. Everyone here is friendly and always willing to help you in any way they can."

"I joined FTI because it offers graduates more exposure to projects from the start. It's smaller office means that no one is a stranger but you know you are part of a larger organisation."

From the day you start your consulting role at FTI you will have exposure and opportunities to get involved in projects and to put your expertise to work. Because of the smaller size of the Dublin office you work closely with senior management and have your own career development manager who is committed to supporting you in developing your career.

From a social perspective we place a large emphasis on bringing people together for various events, from internal communication sessions to company away days and from go-karting to tag rugby – we think it's important to get together as a team not only to work, but to have fun and a lot of it!

What to Expect

- As an employee, you can expect permanent position with competitive reward, job satisfaction and intellectual challenge.
- As a business we will invest in training and we will support your development so that our clients benefit from your continuous improvement and advancement.

How to Apply

- Please send your application letter and CV to recruitment@fticonsulting.ie



EXPERTS WITH IMPACT

About FTI Consulting

FTI Consulting is an independent global business advisory firm dedicated to helping organisations manage, change, mitigate risk and resolve disputes: financial, legal, operational, political, regulatory, reputational and transactional. FTI Consulting professionals, who are located in all major business centres throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges and opportunities. For more information, visit www.fticonsulting.com and connect with us on Twitter (@FTIConsulting), Facebook and LinkedIn.

www.fticonsulting.com

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Company Name:

EY

Summary of Business:

When a client looks to make a decision, EY ensures they make an informed one. We provide solutions that help clients understand their businesses and increase stakeholder confidence. EY have a number of graduate opportunities available for those interested in a career in professional services.

Graduate & Internship Opportunities

Looking for Graduates and Interns for Advisory, Tax, Transactions (TAS), Data Analytics and Assurance.

Method of Application:

Please apply online at <https://eyirelandcareers.ey.com/>

Closing Date for Applications:

16th October

Target Groups:

2020 graduates and people interested in an internship at EY.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

<https://eyirelandcareers.ey.com/>

Company Name:

FTI Consulting

Summary of Business:

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 4,900 professionals located in most major business centres in the world, we work closely with clients every day to anticipate, illuminate, and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring. Our workforce includes numerous PhDs, MBAs, CPAs, CFEs, JDs, and technologists with expertise across a broad range of industries including automotive, chemicals, construction solutions, communications, media and entertainment, electricity, financial services, insurance, retail, healthcare, energy, real estate and life sciences. Since our founding in 1982, clients have turned to us for high-stakes issues that require specialized expertise

Graduate & Internship Opportunities:

FTI are looking for graduates with a minimum 2.1 honours degree across business, technical and mathematical disciplines who have: Excellent leadership, Communication skills, Strong analytical capability, Problem solving skills, Possess an understanding of the project lifecycle, In-depth knowledge of MS Office, Proven capability to manage and analyse large volumes of data.

Method of Application:

Please send your Cover letter and CV to recruitment@fticonsulting.ie

Closing Date for Applications:

29th November 2019

Target Groups:

Graduates who are on track for or have achieved a 2.1 Bachelor's degree or equivalent.

Summary of Opportunities:

Graduate Training Programmes

Web Address:

www.fticonsulting.ie



Building a better
working world

EY Undergraduate and Graduate Opportunities

**NATURAL TALENT,
DEVELOPED NATURALLY.**

Whatever your talent, talk to us...

Visit eyirelandcareers.ey.com to apply



Company Name:

Grant Thornton Ireland

Summary of Business:

Grant Thornton is Ireland's fastest growing professional services firm. With over 1,350 people in 7 offices across Ireland and 53,000 located in over 130 countries around the world. At Grant Thornton we're not like any of the other Audit, Tax and Advisory firms. Why? Because we challenge conventional thinking and deliver creative solutions. We're always looking for the next big thing.

Graduate & Internship Opportunities

There are a number of Graduate trainee positions available within a number of our departments both in Dublin and nationwide. Our departments include - Audit and Assurance, Tax, Financial Services Advisory, Business Consulting, Cyber, Financial Accounting and Advisory Services (FAAS) etc.

Method of Application:

You can apply online via our Careers website under the Grad programme page.

Closing Date for Applications:

TBC

Target Groups:

Final Year students and post grads are who we are looking for to join our 2020 Graduate programme.
Summer Internship will become available in January 2020 for all penultimate students.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

<https://www.grantthornton.ie/careers/Students/>

Company Name:

ION Group

Summary of Business:

ION provides mission-critical trading and workflow automation software solutions to corporates, central banks and financial institutions. We are pioneers and visionary innovators of automation technology. Our mission is to simplify complex processes, streamline businesses and give a competitive advantage to our customers. Our products help leading organizations around the world do more, in a better and simpler way than ever before.
ION develops the technology and applications to automate corporate treasury, commodity management, fixed income and currency trading and processing.

Graduate & Internship Opportunities:

A unique opportunity has arisen to join our in-house Lean / Automation function as part of our graduate program. Our function is responsible for the optimization and automation of the ION Finance and Sales Management function. As a Lean Agent, you will utilize critical thinking, technical skills and Lean process improvement techniques to solve real world business problems.

Method of Application:

Candidates can contact through our online portal: <https://jobs.lever.co/ion/72e94ef6-308f-40f2-9759-59b9ed427c1c>
For informal enquiries contact Saskia Connolly at saskia.connolly@iongroup.com apply"

Closing Date for Applications:

None we hire on an Adhoc basis

Target Groups:

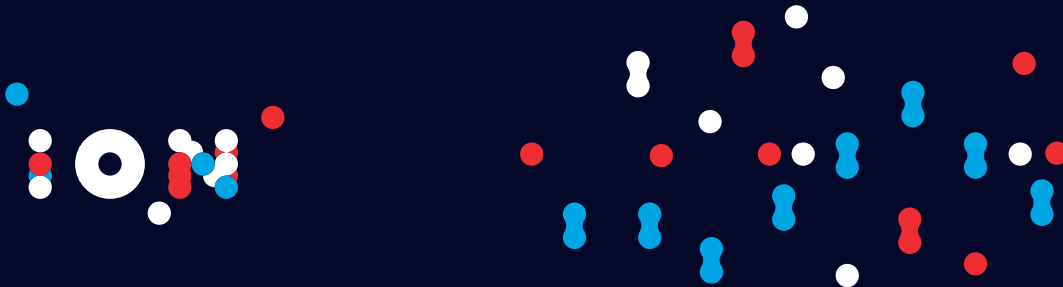
Post graduates

Summary of Opportunities:

1:1 / 2:1 Bachelor's degree, 500+ Leaving Cert points (or equivalent) Technical coding knowledge (e.g. SQL, R, Python etc) (preferred)
Advanced knowledge of MS Office and related products (preferred)

Web Address:

<https://jobs.lever.co/ion/7f77a7d5-5d47-4fa8-a7e4-b506015d0630>



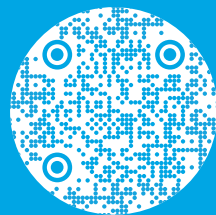
Automation through innovation.

We are reinventing the way business is done through innovations in automation technology.



Our Leadership Development Program consists of two different streams pending your interests and skillset:

Automation/Lean Commercial/Legal



Company Name:

Irish Distillers Pernod Ricard

Summary of Business:

Irish Distillers is part of the Pernod Ricard Group, the co-leader in global wine and spirits. We are Ireland's largest wine and spirits company with over 600 employees across four locations in Ireland. The Jameson International Graduate Programme gives you the opportunity to work as a Brand Ambassador in over 50 international markets all around the world. From Shanghai to Sydney you'll become part of a global family of over 90+ brand ambassadors. The programme offers you the opportunity to kick start your career in sales and marketing and gain international experience with excellent opportunities for career progression. Jameson is the flagship brand of Irish Distillers Pernod Ricard. The Jameson International Graduate Programme has provided the launch pad for many successful long - term careers within Irish Distillers and our sister Pernod Ricard companies globally. We are very proud to be voted Ireland's No 1 FMCG Graduate Employer by students for the past six consecutive years.

Graduate & Internship Opportunities

25-30 International Placements each year.

Method of Application:

Apply online at www.jamesongraduateprogramme.com Applications open late September and close on Wednesday 15th January @1pm.

Closing Date for Applications:

15th January 2020

Target Groups:

Targeting all years. We recruit from all disciplines.

Summary of Opportunities:

Graduate Training Programmes

Web Address:

<https://www.jamesongraduateprogramme.com/>

Company Name:

Irish Government Economic and Evaluation Service

Summary of Business:

Established in 2012, the Irish Government Economic and Evaluation Service (IGEES) is an integrated cross-Government service with over 140 members operating in every department across the public service. Its primary goal is to support better policy formulation and implementation across the public service, through economic analysis, evaluation and statistical analysis. IGEES does this by centrally recruiting graduates and experienced economists/evaluators/policy analysts to join analytical resources in the relevant departments. IGEES is constantly striving for its members to meet their full potential. This is achieved through structured mobility moves across government departments and the availability of training in areas such as Cost-Benefit Analysis and in statistical programs such as R and Stata.

Graduate & Internship Opportunities:

The Irish Government Economic and Evaluation Service anticipate a number of graduate vacancies in 2019/2020. More detailed information on this employer's graduate vacancies and appropriate application procedures is available on the employer's website.

Method of Application:

All vacancies and applications for available roles can be found on publicjobs.ie.

Closing Date for Applications:

N/A

Target Groups:

All

Summary of Opportunities:

Early Entry, Graduate Training Programmes, Recruiting recent PhD graduates

Web Address:

<https://igees.gov.ie/>

Company Name:

Irish Tax Institute

Summary of Business:

The Irish Tax Institute is the leading representative and educational body for Ireland's Chartered Tax Advisers (CTA) and is the only professional body exclusively dedicated to tax. We provide tax education and expertise to thousands of businesses, multinationals and individuals.

Choosing a career in Tax opens you up to a world of possibilities:

- 1). Intellectually Rewarding – Tax is more than just number crunching!
- 2). A Professional & Personal Challenge – Pushing you out of your comfort zone to strive for growth.
- 3). Global Opportunities – See the World
- 4). Career Progression – Moving forward as your knowledge and skills grow
- 5). It's Diverse – Don't give yourself limitations, experience the differences

Graduate & Internship Opportunities

Becoming a Chartered Tax Adviser (CTA) gives you a wealth of opportunities from the types of roles you can work in to the different industries. CTAs work in the government and public sector, financial services, industry and in practice. This highly sought-after qualification gives you opportunities to obtain exciting roles both in Ireland and abroad.

Method of Application:

To enroll on to one of our courses please contact Eimear Finnegan on 01 663 1748 or efinnegan@taxinstitute.ie.

Closing Date for Applications:

Registration for our winter courses, which commence in autumn, is now open. Visit our website to find out more about the application process.

Target Groups:

All

Summary of Opportunities:

Graduate Training Programmes

Web Address:

<https://taxinstitute.ie>

Company Name:

KPMG

Summary of Business:

Extraordinary Opportunities are here!

Here at KPMG, we put a bit extra into what we do, something a bit more extraordinary. That's why we look for graduates from all disciplines to join us. The world of professional services is ever-changing, fast-paced and dynamic. Our exceptional people work on cutting-edge client projects to become business leaders of tomorrow. If you're looking to maximise your potential in a job with a difference, we want to hear from you.

Learn On-The-Go

Our training programme maps out your career path. Do your IT skills or leadership ability need a little fine-tuning? Want to learn the impact of a powerful presentation to clients? The KPMG Business School will teach you this and more during your 3.5 year training contract with us. Our team invest €4m to ensure you're on track to gain your ACA qualification. And after just four years, you'll have the opportunity to move into management. What's not to like?

Graduate & Internship Opportunities:

Graduate Programme across our Audit, Tax, Deal Advisory and Consulting practices

Method of Application:

Apply via www.kpmgcareers.ie

Closing Date for Applications:

Wednesday 16 October

Target Groups:

We are targeting final year/masters students from all degree disciplines.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

www.kpmgcareers.ie

Considering a Career in Tax?

Explore the possibilities with our Chartered Tax Adviser (CTA) qualification

Find out
more at
taxinstitute.ie



ITISudents



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Company Name:

Lidl Ireland

Summary of Business:

In July 2000, Lidl burst onto the Irish grocery market and changed the face of shopping in Ireland. Since then, we have opened over 190 stores across the island of Ireland and are proud to be the market leader in discount retailing in Ireland. What is our recipe for success? The answer is simple – our people. It is our dedicated and committed workforce that has helped us to cement our enviable position as one of Ireland's favourite grocery retailers.

Graduate & Internship Opportunities

Our exciting 18 month Graduate Management Development Programme consists of several modules which will give you a full understanding of our business. Whilst on the programme you will receive a bespoke training plan designed around your career path and current skills. You will also spend some time in our stores and warehouses to gain a thorough understanding of the key business areas before entering your chosen department. The Lidl Graduate Management Development programme will give you the opportunity to enjoy both personal and professional development through on-the-job training and a blended learning approach.

Method of Application:

Applications for the Graduate Management Development Programme open in September each year. You submit your application form via our website. As part of the application you will need to complete a Situational Judgement Questionnaire (SJQ). Once completed, our hiring managers review the applications. If successful, you will be invited to a final interview in our head office. You can apply if you have or will attain a 2:1 Level 8 Honours degree in any discipline.

Closing Date for Applications: 31.10.19

Target Groups:

3rd years, 4th years and postgrads, BESS, Business Lang, BSG Law & German, Msc Finance Msc Management, Computer Science, Computer Science & German.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

<https://jobs.lidl.ie/en/grad.htm>

Company Name:

Mazars

Summary of Business:

We are an international, integrated and independent firm, specialising in audit, accountancy, advisory, tax and legal services. We assist major international groups, entrepreneurial and small businesses, private investors and public bodies at every stage of their development. Based in Dublin, Galway and Limerick, Mazars Ireland is a leading professional services firm. We have been providing high quality accountancy and business advisory services to domestic and international clients for over 35 years.

Graduate & Internship Opportunities:

Accounting & Payroll Outsourcing, Actuarial, Audit & Assurance, Consulting, Corporate Finance, Corporate Secretarial Services, Financial Advisory, Governance, Risk & Internal Control and Taxation.

Method of Application:

Apply Online
1. Visit our graduate website mazarscareers.ie
2. Register your details with us.
3. Confirm your account by email and login.
4. Complete our online application form."

Closing Date for Applications: 16/10/2019

Target Groups:

Final year students & postgrad.

Summary of Opportunities:

Graduate Training Programmes

Web Address:

www.mazarscareers.ie

Company Name:

Musgrave

Summary of Business:

Musgrave is Ireland's leading grocery retail and wholesale company, providing great quality, healthy and inspiring food. The company owns Ireland's leading food retail and wholesale brands and is constantly creating new brands to meet market demand. The business is fast-moving and entrepreneurial. The company is founded on family values and ethically driven. Musgrave is the launchpad for all sorts of exciting careers and was crowned gradireland's Graduate Employer of the Year for 2019. If you have a love for good food, a passion for business or a desire to help build sustainable communities, you'll fit right in. We feed 1 in 3 people in Ireland – that makes us the Republic's leading food business. Like Musgrave's network of entrepreneurial food partners and the budding start-ups it supports, Musgrave never stands still, and neither do the people Musgrave employs.

Graduate & Internship Opportunities

Musgrave anticipates 10-15 vacancies in 2020. These will be in the areas of Buying/Trading, Finance, Supply Chain, Marketing, IT and more. More detailed information on this employer's graduate vacancies and appropriate application procedures is available on the employer's website www.musgravegraduates.com.

Method of Application:

Complete the online application form available in the "Apply now" section of our website www.musgravegraduates.com

Closing Date for Applications:

Thursday 17th October

Target Groups:

Graduate Training Programmes

Summary of Opportunities:

We are recruiting across a range of areas for 2020 including: Buying/Trading; Finance; Marketing; Supply Chain, IT and more. Full details of open roles are available on www.musgravegraduates.com. We accept all degree disciplines for the majority of our roles. You must be in a position to legally work in Ireland. Graduate positions may be located in our Cork, Dublin or Belfast locations. Graduate Training Programmes, Internships

Web Address:

www.musgravegraduates.com

Company Name:

Parva Consulting Ltd

Summary of Business:

We founded Parva Consulting in 2005 by combining the professional approach of management consulting with the domain knowledge of Financial Services. We are a consulting boutique focused on the Financial Services industry and we work with our customers throughout Europe to effectively ensure the identification, design and implementation of customised solutions that enable them to deal adequately and promptly with the challenges of the market they operate. We operate across Europe from our footprint in Milan, Dublin & Luxembourg. Relying on our strong sectoral skills (including Asset & Wealth Management, Investor Services, Insurance, Credit, Fintech), we support clients in the management of end-to-end transformation, collaborating in the analysis and delivery of the right solutions to solve their business challenges. From our offices in Dublin, we are looking to grow our team with talented people who share our ambitions and values and specifically want to develop a career in consulting in financial services.

Graduate & Internship Opportunities:

Newly graduated or with very limited work experience. Learn to work, to act in the consulting world, to learn the basic skills, familiarise yourself with the values of Parva making them your own. Carries out clearly defined activities under the close coordination of a colleague with more experience. Learn to manage the rational components of change.

Method of Application:

CV and cover letter to hr@parvaconsulting.com

Closing Date for Applications:

March 2020

Target Groups:

Final year Business/Law/Finance/Management/Professional Services

Summary of Opportunities:

Early Entry, Graduate Training Programmes

Web Address:

<https://www.parvaconsulting.com/>

Company Name:

Pimco

Summary of Business:

We are PIMCO, a leading global asset management firm. We manage investments and develop solutions across the full spectrum of asset classes, strategies and vehicles: fixed income, equities, commodities, asset allocation, ETFs, hedge funds and private equity. PIMCO is one of the largest investment managers, actively managing more than \$1.84 trillion in assets for clients around the world. PIMCO has over 2,700 employees in 17 offices globally. PIMCO is recognized as an innovator, industry thought leader and trusted advisor to our clients. PIMCO is one of the world's premier fixed income investment managers with thousands of professionals around the world united in a single purpose: creating opportunities for our clients in every environment. Since 1971, we have brought innovation and expertise to our partnership with the institutions, financial advisors and millions of individual investors who entrust us with their assets. We aspire to cultivate performance and leadership through empowering our people, diversity of thought, and a commitment to an inclusive culture that engages in our global communities.

Graduate & Internship Opportunities

2020 MBA Summer Intern - Account Management EMEA
2020 Undergraduate Full Time Programme – Account Analyst London
2020 Undergraduate Full Time Programme – Account Analyst London
2020 MBA Full Time - Account Management EMEA

Method of Application:

The roles will be posted on pimco.com in fall 2019. Please submit your CV and cover letter through our website. Geographic preference? Please indicate location in your cover letter.

Closing Date for Applications:

End of November

Target Groups:

3rd Year, 4th Year, Postgrads, MBAs, 2020 Graduates

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

<https://global.pimco.com/en-gb/our-firm/careers/campus-recruiting>

Company Name:

Public Appointments Service

Summary of Business:

The Public Appointments Service is the centralized provider of recruitment services for the Civil and Public Service in Ireland. It also provides recruitment services to Local Authorities; An Garda Síochána; the Health Service Executive, and many more other public bodies. The Public Service offers the possibility of widely diverse and dynamic work opportunities for graduates with a range of expertise, interests and talents. www.publicjobs.ie is one of the main access routes available to candidates interested in joining the public service. There are a broad range of roles available to graduates within the Public Service. The most common entry-level graduate roles include positions in junior management, policy analysis and other specialist roles. The key entry level grades for in the Public Service include Executive Officer, Administration Officer, Third Secretary in the Department of Foreign Affairs & Trade, and other professional roles such as Statisticians, Graduate Economists, Trainee Auditors and many more.

Graduate & Internship Opportunities:

Graduate Opportunities in the Public and Civil Service

Method of Application:

All vacancies and applications for available roles can be found on [publicjobs.ie](https://www.publicjobs.ie)

Closing Date for Applications:

N/A

Target Groups:

All

Summary of Opportunities:

Early Entry, Graduate Training Programmes, Recruiting recent PhD graduates

Web Address:

www.publicjobs.ie

Company Name:

PwC

Summary of Business:

PwC Ireland offers you industry-leading coaching, our total support in obtaining your professional accreditation and the opportunity to work with some of the most fascinating clients in the world. We also give you invaluable personal skills to be able to see beyond what's in front of you; the little things nobody tells you about that you'll only learn from experience.

Graduate & Internship Opportunities

There are a number of different ways to experience working with PwC. Each one offers you the opportunity to experience life at PwC in the way that suits you best. We value diversity and welcome students from all degree disciplines.

Method of Application:

The link for applying will be available on the website on the first week in September.

Closing Date for Applications:

Consulting closing date is Monday the 14th of October 2019. Dublin Assurance closing date is Wednesday the 16th of October 2019.

Target Groups:

We value diversity and welcome students from all degree disciplines.

Summary of Opportunities:

Early Entry, Graduate Training Programmes, Internships, Recruiting recent PhD graduates

Web Address:

<https://www.pwc.ie/>

Company Name:

Revenue Commissioners

Summary of Business:

Revenue is the Irish tax and customs administration. Our mission is: 'To serve the community by fairly and efficiently collecting taxes and duties and implementing import and export controls'. Our organisation is highly decentralised, with offices in all parts of the country. Revenue is an equal opportunity employer.

Graduate & Internship Opportunities:

Administrative Officer is a middle management position within Revenue and will be expected to make a contribution to the continuous development of Revenue's business intelligence and its risk management systems. Many aspects of the job involve interaction with both business and personal taxpayers and with tax advisors. A lively interest in developments in business and the economy generally will be essential. A challenging and varied career will be offered to successful candidates. Executive Officer is a junior management position working as part of a tax, audit and compliance team. Necessary elements of the role may involve face to face interaction with both business and personal taxpayers and tax advisers, and site visits to business premises. An interest in developments in business and the economy generally will be essential and being comfortable discussing wide-ranging tax and business matters with a wide variety of taxpayers and agents is crucial. Candidates need to be enthusiastic, willing to learn and has a commitment to the job of audit. A challenging and varied career will be offered to successful candidates.

Method of Application:

Full details available Revenues Careers Page on www.revenue.ie

Closing Date for Applications:

TBC

Target Groups:

4th years and postgrad

Summary of Opportunities:

Recruiting recent PhD graduates

Web Address:

www.revenue.ie

Company Name:

Segmatic

Summary of Business:

Segmatic is a leading digital marketing agency and technology platform, providing advice on paid search advertising to clients including 2K Games, TM Lewin and Photobox. Four years ago, Segmatic was two people sitting at a dinner table. Today, we're 50 people sitting at actual desks in Dublin, San Francisco, and Kiev. And we're looking for talented grads to join our growing team. You will join a team of exceptional, creative, analytical people from diverse backgrounds and degrees, all of them focused on performance and eager to learn. The first year of our grad programme is a hands-on course in digital marketing and e-commerce, led by our Directors. Our goal is to equip every grad with three fundamental skill sets – analytical, technical and business.

Graduate & Internship Opportunities

- 1) Fast Track Graduate Programme - Online Marketing Analyst: This is a 12-month programme in the performance marketing field, led by Segmatic's directors.
- 2) Business Intelligence Graduate Training Programme: This is an 18-month programme in which you will hone your technical and analytical skills while gaining commercial knowledge and understanding of the digital marketing industry.
- 3) Business Development Executive: This role is an opportunity to advance our work in sales, business development, and marketing, to contribute to the direction of business development, and to grow and progress within Segmatic.

Method of Application:

Apply with CV & subject line "Online Marketing Analyst – Grad Programme | NAME" to recruitment@segmatic.io

Closing Date for Applications:

June 2020

Target Groups:

Finalist (for students completing studies in the current academic year), Recent Graduate (for graduates of 1-4 years)

Summary of Opportunities:

Graduate Training Programmes

Web Address:

www.segmatic.io

Company Name:

ServiceSource Europe

Summary of Business:

ServiceSource International, Inc. (NASDAQ:SREV) leverages our suite of outsourced inside sales, customer success, and recurring revenue growth and retention solutions to help global market leaders grow closer to their customers and build relationships for life. ServiceSource started nearly 20 years ago with a vision to help companies maximize their recurring revenue. We have more than 3,000 revenue growth specialists selling, managing, and renewing over \$9 billion of revenue annually on behalf of our clients. We have a presence in more than 170 countries To support our clients, our global teams speak 45 languages. Headquartered in Denver, Colorado, ServiceSource has additional global revenue delivery locations in San Francisco, Nashville, Dublin, Liverpool, Sofia, Singapore, Kuala Lumpur, Manila, Okinawa, and Yokohama. ServiceSource is an Equal Opportunity-Affirmative Action Employer – Minority / Female / Disability / Veteran / Gender Identity / Sexual Orientation. To learn more, visit servicesource.com.

Graduate & Internship Opportunities:

Renewal Sales representative/Associate, Sales Manager, Business Intelligence Analyst, Operations Services Specialist, Inside Sales Representative/Associate, Concierge Sales Support, Sales Engineer

Method of Application:

<https://servicesource.wd5.myworkdayjobs.com/servicesourcecareers>
Please apply through our website.

Closing Date for Applications:

ASAP

Target Groups:

Final year students & postgrad.

Summary of Opportunities:

4th Years and Postgrad - Business and Technology

Web Address:

<https://www.servicesource.com/careers/>

Company Name:

SIG

Summary of Business:

SIG is a global quantitative trading firm founded with an entrepreneurial mind-set and a rigorous analytical approach to decision making. We commit our own capital to trade financial products around the world. Building virtually all of our own trading technology from scratch, we are leaders and innovators in high performance, low latency trading. Our traders, quants, developers, and systems engineers work side-by-side to develop and implement our trading strategies. Each individual brings their unique expertise every day to help us make optimal decisions in the global financial markets.

Graduate & Internship Opportunities

SIG's Internship and Graduate Programmes can be the start of a rewarding and challenging career, we have opportunities across Trading Operations, Quantitative Trading, Technology and Research.

Method of Application:

We recruit on a rolling basis and strongly encourage early applications. Our focus is on exploring your thought process, not just getting the right answers. We want to get to know you better so you'll always deal with a member of our team, either over the phone or in person. We look forward to receiving your cover letter and CV and hearing about why you are interested in trading.

Closing Date for Applications:

6th December 2019

Target Groups:

We successfully recruit students with an academic background in Mathematics, Physics, Actuarial Science, Engineering, Computer Science, and Finance who are on track to achieve or have achieved a minimum grade of a 2.1.

Summary of Opportunities:

Graduate Training Programmes, Internships, Recruiting recent PhD graduates

Web Address:

www.sig.com

Company Name:

The Blackstone Group

Summary of Business:

Blackstone is one of the world's leading investment firms. We seek to create positive economic impact and long-term value for our investors, the companies we invest in, and the communities in which we work. We do this by using extraordinary people and flexible capital to help companies solve problems. Our asset management businesses, with approximately \$440 billion in assets under management, include investment vehicles focused on private equity, real estate, public debt and equity, non-investment grade credit, real assets and secondary funds, all on a global basis. Further information is available at www.blackstone.com.

Graduate & Internship Opportunities:

GSO Dublin offer ten week summer analyst internship opportunities, as well as academic placements for the year.

Method of Application:

All our opportunities are listed online. Applications can be made through our campus careers recruiting site at <https://www.blackstone.com/careers/university>. Job opportunities will also be posted on University job boards and through the careers services. You will be required to submit your CV which we will screen before inviting you in for an interview.

Closing Date for Applications:

This can vary - please keep an eye on our website

Target Groups:

2nd year students - open to all disciplines but must have an interest in Finance

Summary of Opportunities:

Internships

Web Address:

www.blackstone.com

KraftHeinz

WE PROVIDE THE PLAYING FIELD. YOU CHANGE THE GAME.



KRAFT HEINZ EMEA TRAINEE PROGRAM

Start date: September 2020

Duration: 4.5 month program across Marketing, Sales, Finance, People & Performance, R&D, Operations and Manufacturing followed by a full-time career.

Primary locations: United Kingdom, Ireland, The Netherlands, Italy, Spain, France, Germany, Poland, Russia, Dubai and Egypt.

**BRING
YOUR
APPETITE
FOR MORE.**

Apply via the link below. Come ready to dream. Come ready to grow.

Get a taste of what your career could be at
www.kraftheinzcompany.eu



Company Name:

The Central Statistics Office

Summary of Business:

The Central Statistics Office (CSO) is Ireland's national statistical office and our purpose is to impartially collect, analyse and make available statistics about Ireland's people, society and economy. At national level, CSO official statistics inform decision making across a range of areas including construction, health, welfare, the environment and the economy. At European level they provide an accurate picture of Ireland's economic and social performance and enable comparisons between Ireland and other countries. The CSO is also responsible for coordinating the official statistics of other public authorities.

Graduate & Internship Opportunities

The CSO has a wide range of Civil Service posts – including general service grades, professional, technical and field staff. CSO recruitment campaigns are widely organised and all recruitment competitions are organised in compliance with the CPSA's code of practice. The CSO will advertise any vacancies with the Public Appointments Service (PAS). Entry Requirement: Appropriate education levels will be specific per role (for our Graduate Programme a Minimum level 8 degree (2H1 or higher), We also offer Graduate positions in Geographical information systems/ Environmental Science), Open to citizens of the European Economic Area (EEA), Ability to work effectively on own initiative and as part of a team, Strong communication, report writing and presentation skills.

Method of Application:

Online Applications

Closing Date for Applications:

Ongoing applications

Target Groups:

Statistics/Economics/data analytics, Information technology, Mathematics/Computer Science/Data Science, Multimedia/Graphic design/Marketing/Web Design, HR/Legal/Finance/ Business Process Improvement.

Summary of Opportunities:

Graduate Training Programmes, Recruiting recent PhD graduates

Web Address:

www.cso.ie

Company Name:

The Kraft Heinz Company

Summary of Business:

Kraft Heinz is revolutionizing the food industry – we will be the most profitable food company powered by the most talented people with unwavering commitment to our communities, leading brands and highest product quality in every category in which we compete. As a global powerhouse, Kraft Heinz represents over \$26 billion in revenue and is the 5th largest food and beverage company in the world. At Kraft Heinz, to be the BEST food company, growing a BETTER world is more than a dream – it's our GLOBAL VISION. We want the best – best brands, best practices and, most importantly, the best people.

Graduate & Internship Opportunities:

The Kraft Heinz EMEA Trainee Program: A 4.5-month journey offering a unique chance to broaden your overall knowledge of how a multifaceted, multinational food company operates. Designed for future leaders who seek a performance based culture that is built on meritocracy: ambitious, hardworking, passionate employees who deliver results will be rewarded. Provides trainees with business support and mentorship throughout the program. Our offer:

- Permanent contract at the start of the Trainee Program
- Intensive training and exposure to different Business Units
- Highly competitive benefits

Method of Application:

Visit our career website: www.kraftheinzcompany.eu.

Closing Date for Applications:

Fall applications: 1 December 2019, Spring applications: 1 April 2019.

Target Groups:

3rd years and 4th years. Profile – Basic Qualifications: University qualification equivalent to Upper Second-Class Degree in the UK, or a Master degree for Mainland Europe or MEA. Graduated on or after 2019 from any discipline Max. working experience: 1 year after graduation. Good knowledge of the English language. Ability and willingness to relocate in EMEA. Impressive extra-curriculars. Valid working rights for the EMEA countries are required.

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

www.kraftheinzcompany.eu



Play your part in shaping Ireland's Future

A Career With Us

The CSO is a dynamic and innovative environment in which to work. We offer flexible working conditions, an inclusive and diverse culture and offer career opportunities in a variety of fields.

We regularly recruit statisticians, survey interviewers and specialist key roles. Other positions are available through the Public Appointments Service.

We employ people from the following disciplines:

- Statistics/Economics/Data Analysis
- Information Technology
- Mathematics/Computer Science/
Data Science
- Multimedia/Graphic Design/
Marketing/Web Design
- HR/Legal/Finance/Business
Process Improvement



Find Out More

For more information about the CSO and our Career Opportunities visit our website www.cso.ie and follow us on social media.

For Public Appointments Service
visit **www.publicjobs.ie**



#CSOCareers

If you have any queries please email information@cso.ie or call **+353 21 453 5000**

We look forward to seeing you at the Trinity Career Fair 2019!

Company Name:

The Maples Group

Summary of Business:

The Maples Group is a leading service provider offering clients a comprehensive range of legal services on the laws of the British Virgin Islands, the Cayman Islands, Ireland, Jersey and Luxembourg, and is an independent provider of fiduciary, fund services, regulatory and compliance, and entity formation and management services. The Maples Group distinguishes itself with a client-focused approach, providing solutions tailored to their specific needs. Its global network of lawyers and industry professionals are strategically located in the Americas, Europe, Asia and the Middle East to ensure that clients gain immediate access to expert advice and bespoke support, within convenient time zones.

Graduate & Internship Opportunities

We have a vast array of opportunities in many disciplines such as: Fund Accounting, Transfer Agency / Investor Services, Middle Office, MPMF, Client Accounting Fiduciary Services - Director Services, Global Entities, Company Secretarial, Risk & Compliance Human Resources, Learning & Development

Method of Application:

Qualified applicants should write, enclosing their CVs, to careers.eu@maples.com quoting Trinity College Dublin

Closing Date for Applications:

November 1st

Target Groups:

We invite all student from Financial and Legal disciplines to apply

Summary of Opportunities:

Early Entry, Internships

Web Address:

<https://maples.com/>

Company Name:

Three Ireland

Summary of Business:

We reinvented the Irish mobile market when we launched in 2005. Now, after almost €2 billion in investment, we carry more mobile data than any other mobile company in Ireland. And we're not slowing down. To be Ireland's best network, we need people who share our passion to make it count. Working at Three is a journey full of opportunities to grow while delivering projects that matter. You'll have three eight-month rotations with three talented teams and three managers during the programme (we like doing things in threes). It's a diverse experience, but always links back to your field of study.

Graduate & Internship Opportunities:

People at Three come from many backgrounds, but we all share a passion for customers and a desire to help each other achieve. We value openness, honesty and people who want to make it count. We have opportunities across all of our business. From Engineering, IT, Business, Data Analytics, Marketing, Customer Relationship Management and so much more.

Method of Application:

All you need to do is register on the www.three.ie/careers/graduate-programme/ to apply for a role on the Three Graduate Programme.

Closing Date for Applications:

31st October

Target Groups:

4th Year, Masters Students

Summary of Opportunities:

Graduate Training Programmes, Internships

Web Address:

www.three.ie/careers



Trinity College Dublin

Coláiste na Tríonóide, Baile Átha Cliath

The University of Dublin

www.tcd.ie/careers



Trinity

Employability Award

Professional Services Pathway



Deloitte



EY
Building a better
working world



KPMG



pwc

Application deadline:
Friday 4th October 2019

Application form and
further details at
www.tcd.ie/careers/

Contact us at
employability@tcd.ie

**An opportunity for SF, JS and SS
students across all disciplines to:**

- Increase your employability
- Learn from industry leaders
- Compete for a unique prize



Where are we?
Located on 2nd floor,
7-9 South Leinster Street

About the Trinity Careers Service

The Trinity Careers Service (www.tcd.ie/careers), which is part of Trinity **Teaching and Learning**, supports students and recent graduates to explore their career ambitions for the future and plan how to achieve them using a wide variety of activities, services and resources. The Service operates in a fast-changing and outward-facing environment with the flexibility to be responsive to the needs of our key stakeholders (undergraduate and postgraduate students, graduates, academic staff and employers).

We provide careers education, information, skills and guidance to students and recent graduates to enable them to realise their career potential, to connect with employers and/or postgraduate programme providers, and to equip them with the skills to succeed in the workplace of the future.

We help them to identify and articulate how their learning experiences, both formal (through their programme learning outcomes) and informal (through their co- and extra-curricular activities), contribute to their intellectual and personal development. We also engage and collaborate with national and international organisations to ensure local and global employment opportunities for students and graduates.

Meet the Team




Orla Bannon, Director of Careers
Fiona Hayes, Careers Consultant
Sarah Jones, Careers Consultant
Marielle Kelly, Careers Consultant
Orla O'Dwyer, Careers Consultant
Orlaith Tunney, Careers Consultant
John Wynne, Careers Consultant
Rionnagh Sheridan,
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Joel McKeever, Student Employability Officer
Nora Moore, Executive Officer
Jackie Pryor, Executive Officer
Emma Skelton, Executive Officer

Trinity Careers Service

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Trinity College
Dublin 2

01 896 1721
careers@tcd.ie
www.tcd.ie/careers
<https://mycareerconnect.tcd.ie>

Connect with us

-  Facebook: [Trinity.Careers.Service](https://www.facebook.com/Trinity.Careers.Service)
-  Instagram [Trinity.Careers.Service](https://www.instagram.com/Trinity.Careers.Service)
-  Twitter [@TCDCareers](https://twitter.com/TCDCareers)



Trinity College Dublin

Coláiste na Tríonóide, Baile Átha Cliath

The University of Dublin



YOUR CAREER STARTS HERE

mycareerconnect.tcd.ie

www.tcd.ie/careers

Trinity Careers Service