Case Study Assessment Overview
Trinity Employability Award

What to expect

Building on your participation in our workshops in January, for your final stage assessment of this Award, you will be required to take part in a Case Study Assessment on **Thursday March 21** 2019 from 2-5pm at Deloitte & Touche House, Earlsfort Terrace, Dublin 2, Ireland. Any queries can be sent to gradrecruitmentie@deloitte.ie

This contains two stages:

1. **A group exercise**- At Deloitte collaboration is key and the majority of projects assigned within professional services are within team.
   - You will randomly be placed in a group and be given a group exercise scenario simulating a professional services scenario
   - You will have 60 minutes to complete the exercise as a team using the guidelines provided
   - All team members will be required to contribute to the exercise and enable others to contribute

2. **A presentation**- Required to prepare and deliver a presentation. The presentation topic will be shared in advance, giving you plenty of time to prepare.
   - You will be provided with a presentation topic at least 5 days ahead of your presentation
   - You will also be asked to include a slide capturing your learnings from our previous professional services workshop/s
   - You will have 10 minutes to deliver your presentation to a leadership panel within Deloitte.
   - The panel will ask you related probing questions during after your presentation, an additional 5 minutes will be allowed for this.

We will be assessing both the content and delivery of your case study assessment against important Deloitte capabilities which are mentioned below.

Our Panel use a structured scoring guide which supports a consistent assessment approach, as such they will be making notes during your case study assessment which they will refer to afterwards.

What will be assessed?

The criteria assessed throughout the case study reflect the role behaviours critical for success within the Professional Services industry. The specific behaviours assessed are as follows:

- **Group exercise**: Max Points (Max 50)
  - Performance Drive (Deloitte attribute)/ To Act Responsibly (Trinity Attribute) – Understands expectations and demonstrates personal accountability for keeping performance on track
  - Analytical Thinking & Problem Solving (Deloitte Attribute)/ To Think Independently (Trinity Attribute) – Collects, assimilates and analyses relevant data to help surface and support solutions/insights
  - Competitive Edge (Deloitte Attribute)/ To Develop Continuously (Trinity Attribute) – Brings a fresh perspective and challenges Deloitte to think differently
  - Influence (and working as part of a team) (Deloitte Attribute)/ To Communicate Effectively (Trinity Attribute) – Actively focuses on developing effective communication, relationship-building skills and collaboration
Each team will complete 5 different challenges (15 minutes each).

Presentation: Max points (16)
- Engagingly communicate and influence
- Demonstrate technical expertise / knowledge
- Describe innovation or market insights that will interest the Panel and potentially Deloitte's clients
- Motivations and interest in professional services

The panel will have use a structured scoring guide for each individual assessment. Each criteria will be graded 1-4, (4 being the strongest evidence of the criteria demonstrated). The person who receives the highest score overall will win the case study assessment.

Please feel free to use your preferred presentation method. If you would like to use a laptop to present, please bring a laptop and we will help you to connect to a projector. You should also bring a few paper copies of any visual information as a backup.

A flipchart will normally be available on the day should you want to use it.

Please feel free to use any supporting notes during your presentation.

Preparation is the key to ensuring that you are confident and ready to perform at your best. Here are a few tips to help you:
- Spend some time getting to know our business so you can contextualise your presentation and better understand Professional Services.
- Ensure you research the presentation topic that you've been given as we'll be interested in your knowledge and insight on the subject.
- Consider the time available to deliver your presentation – it's always a good idea to have a timed run through of your finished presentation. You don't want to be rushing through your content or run out of time.
- Be structured, you will only have limited time to deliver your presentation so make sure the structure of your presentation is clear to ensure you use your time effectively.
- Relax and be yourself – we want to get to know the real you, so please try to be yourself and enjoy it!
- Deloitte will announce the overall winner at the annual awards ceremony on Tuesday, 26th March 2019.
- The overall winner receives a €500 cheque and a Summer Internship with Deloitte.