Africa Day
Investing in Africa: Society, Agriculture and Enterprise

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Major unrealised agricultural potential

- <5% suitable agricultural land in production
- Only 4% land in production irrigated (30% in S Asia)
- Low fertiliser use/high depletion of soil nutrients
- Agricultural productivity 25% of global average
- Only 1% of commercial lending in Africa goes to agriculture
Why is agricultural development important?

- Poverty reduction impact
- Global food security challenge
- Climate change mitigation
About AgDevCo

- An **agricultural development company** operating in African agriculture and agribusiness sectors

- **Working on the ground as a co-investor** alongside local entrepreneurs and smallholder farmers

- **Develops profitable agricultural businesses** that integrate smallholder farmers into modern value chains

- **Reduces ‘front end’ costs and risks** to catalyse inflows of debt and equity from private sector and DFIs
1. Agricultural Growth Corridors and Clusters

- AgDevCo led the development of the:
  - Beira Agricultural Growth Corridor of Mozambique (BAGC)
  - Southern Agricultural Growth Corridor of Tanzania (SAGCOT)

www.africacorridors.com
2. Commercial farm hubs/ smallholder farm linkages

Infrastructure services to the “nucleus” farm hub can be extended to smallholder farmers and local communities at low marginal cost.

Example: Chiansi Irrigation Project
3. Smallholder commercialisation models: extending the benefits

- AgDevCo approach to smallholder farmer linkages involves:
  
  i. providing irrigation and utility services to farmers and local communities in the immediate vicinity
  
  ii. lower-cost access to agricultural inputs, storage services, credit and markets for smallholder farmers over a much greater area (typically in a radius of 25km² from the nucleus farm)
Thank you

www.agdevco.com