

# GAIA NARCISO

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## ACADEMIC POSITIONS

2016 - present Associate Professor, Department of Economics, Trinity College Dublin, Ireland  
2007 - 2016 Assistant Professor, Department of Economics, Trinity College Dublin, Ireland  
Summer 2012 Visiting Professor, University of Milano-Bicocca, Milan, Italy  
Fall 2010 Visiting Professor, Einaudi Institute for Economics and Finance, Rome, Italy

## STUDIES

2002-2007 **Ph.D. in Economics**, Bocconi University, Milan, Italy  
Thesis Title: *Essays in Political Economics and Development Economics*  
Thesis Committee: Eliana La Ferrara, Guido Tabellini, Beata S. Javorcik  
2005 **EDGE Program**, University of Cambridge, Cambridge, UK  
2001-2002 **MSc. in Economics**, London School of Economics and Political Science, London, UK  
1995-2000 **B.A. in Economics**, Bocconi University, Milan, Italy

## FIELDS OF INTEREST

Development Economics, International Migration, Trade, Political Economics

## AFFILIATIONS

2015 – present Member of the Trinity Impact Evaluation Unit (TIME)  
2011 – present External Research Affiliate, CReAM, UCL

## OTHER POSITIONS

2017-present Director of the Trinity Impact Evaluation Unit (TIME).  
Summer 2011 Visiting Professor, Centro Studi Luca d'Agliano, University of Milan, Italy  
Summer 2011 Research Visitor, Bank of Italy, Research Department, Bologna, Italy  
March 2009 Research Visitor, Central Institute for Economic Management, Hanoi, Vietnam  
July 2008 Research Visitor, Central Institute for Economic Management, Hanoi, Vietnam  
2005-2007 Consultant, The World Bank, Washington DC, USA  
2004 Research Assistant, Bocconi University  
1999 Intern, General Consulate of Canada, Milan, Italy

**TEACHING EXPERIENCE**

2007 – present	Econometrics (graduate and undergraduate), Development Economics (undergraduate), Trinity College Dublin
2006-2007	Teaching Assistant, Development Economics (graduate) and Microeconomics (undergraduate), Bocconi University
2005-2006	Lecturer and Teaching Assistant, Macroeconomics (undergraduate), Bocconi University
2003-2004	Teaching Assistant, Monetary Economics (undergraduate), Bocconi University
2000-2001	Teaching Assistant, Macroeconomics (undergraduate), Bocconi University

**PUBLISHED PAPERS**

International Competition and The Decision to Migrate: Evidence from The Impact of Chinese Competition on Migration in Mexico, *forthcoming*, joint with Kaveh Majlesi, *Journal of Development Economics*.

Migrant networks and the spread of misinformation, *forthcoming*, joint with Benjamin Elsner and Jacco Thijssen. *Oxford Bulletin of Economics and Statistics*.

Migration and Information Flows: Evidence from a Field Experiment Among Immigrants in Ireland, *forthcoming*, joint with Catia Batista, *World Bank Economic Review*.

Accession to the World Trade Organization and Tariff Evasion, 2017, joint with Beata S. Javorcik, *Journal of Development Economics*.

Organized crime and business subsidies: Where does the money go?, 2015, joint with Guglielmo Barone, *Journal of Urban Economics*, Elsevier, vol. 86(C), pages 98-110.

This article was previously circulated under the title "*The effect of mafia on public transfers*".

Telecracy: Testing for Channels of Persuasion, 2015, joint with Guglielmo Barone and Francesco D'Acunto, *American Economic Journal: Economic Policy*, American Economic Association, vol. 7(2), pages 30-60, May.

Political institutions, voter turnout, and policy outcomes, 2012, joint with Eileen Fumagalli, *European Journal of Political Economy*, Elsevier, vol. 28(2), Pages 162-173.

Differentiated Products and Evasion of Import Tariffs, 2008, joint with Beata S. Javorcik. *Journal of International Economics*, Volume 76, Issue 2, December 2008, Pages 208-222

Services Inputs and Firm Productivity in Sub-Saharan Africa, 2008, joint with Jens M. Arnold and Aaditya Mattoo. *Journal of African Economies*; Oxford University Press, vol. 17(4), pages 578-599, August.

**WORKING PAPERS**

*The deep roots of Rebellion: Evidence from the Irish Revolution*, 2016, joint with Battista Severgnini. Crowd-sourcing call: The Irish Revolution project. See article on The Irish Economy. Media coverage: Corriere della Sera - Sette

*Globalisation, Agricultural markets, and Mass Migration*, 2017, joint with Rowena Gray and Gaspare Tortorici.

*Inspiring women: Experimental evidence on sharing entrepreneurial skills in rural Uganda*, 2017, joint with Patrick Lubega, Frances Nakakawa, Carol Newman and Cissy Kityo.

Toxic roads: Unearthing hazardous waste dumping, 2017, joint with Caterina Gennaioli.

Changing social norms: Land titling and child Labour in rural Vietnam, 2013, joint with Julia Anna Matz and Carol Newman.

Refugees and "Missing" Arms Trade, 2011.

**BOOK CHAPTERS AND OTHER PUBLICATIONS**

“Labour and Migration in Rural Vietnam”, in, Editor Tarp F., *Growth, Structural Transformation, and Rural Change in Vietnam: A Rising Dragon on the Move*, Oxford University Press, 2017.

“Children and the Youth in Rural Vietnam”, in, Editor Tarp F., *Growth, Structural Transformation, and Rural Change in Vietnam: A Rising Dragon on the Move*, Oxford University Press, 2017, joint with Carol Newman.

“Mafias” in *Encyclopedia of Law and Economics*. Springer Science + Business Media, New York, 2015, joint with Guglielmo Barone.

Remittance Flows to Developing Countries: Trends, Importance and Impact in, editor Brennan, L. , *Enacting Globalization: Multidisciplinary Perspectives on Integration*, London, Palgrave Macmillan, 2013, joint with Catia Batista and Carol Newman.

**WORK IN PROGRESS**

*Information delivery, Nutrition and HIV Treatment: Evidence from a randomized field experiment on women living with HIV in Uganda*, joint with Patrick Lubega, Frances Nakakawa and Carol Newman.

*Third-party auditor selection: Evidence from Italian municipalities*, joint with Guglielmo Barone, Laura Conti and Marco Tonello.

**SEMINARS AND CONFERENCES**

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| 2017 | CSAE Conference: Economics Development in Africa (University of Oxford), Royal Economic Society Conference (University of Bristol), Hohenheim University.        |
| 2016 | European Economic Association Conference (Geneva), Advances with field experiments (University of Chicago)   |
| 2015 | Irish Economics Association Conference, 18th ENSAI Economic Days (ENSAI, Rennes).  |
| 2014 | Irish Economic Association Conference, Workshop on the Economics of Organized Crime (University of York), Society of Economic Dynamics Conference (University of |

- Toronto), European Economic Association Conference (Toulouse), Long-Run Perspectives on Crime and Conflict (Belfast), NEUDC (Boston University).
- 2013 UCD, 5<sup>th</sup> NORFACE Migration conference, 3rd Workshop on “Competition Policy and Regulation in Media and Telecommunications: Bridging Law and Economics” (Tilburg University), Third Workshop of the FRDB Fellows and Affiliates (Universita’ di Napoli “Federico II”)
- 2012 Workshop on “Economics of Crime and Corruption” (FUNDP, Namur), Royal Economic Society Conference, Copenhagen Business School, Universitat Pompeu Fabra, University of Sussex, Mills Workshop on “The quality of politicians: empirical evidence from Italy” (Bicocca University), Workshop on Legal, Illegal and Criminal Migration” (Collegio Carlo Alberto), University of Milano-Bicocca.
- 2011 European Economic Association Congress, Geneva Trade and Development Workshop, University College Dublin, Norface conference on “Migration: Economic Change, Social Change”, NUI Galway, NUI Maynooth, Second TEMPO Conference on International Migration
- 2010 ESRI, Geary Institute, University of Namur, EIEF, First TEMPO Conference on International Migration (Conference organizer)
- 2009 Dublin Political Economy Workshop (Conference organizer)
- 2008 Dublin Political Economy Workshop (Conference organizer), Norface Seminar II, North American Summer Meeting of the Econometrics Society
- 2007 Royal Economic Society Job Market Conference, University of Oslo, Trinity College Dublin, Advanced Graduate Workshop on Poverty, Development and Globalization,
- 2006 XXXI Simposio de Analisis Economico
- 2005 University College Dublin, University of Cambridge
- 2004 EDGE Jamboree Conference

### **GRANTS, HONORS, AND SCHOLARSHIPS**

- 2017 Enterprise Ireland.
- 2015 New Foundations, Irish Research Council; Pathfinder, Trinity College Dublin
- 2012 Nutrition and Treatment Outcome: Development of a Ugandan-Irish HIV/Nutrition Research Cluster – funded by Irish Aid
- 2009 NORFACE Research Programme on Migration in Europe
- 2008 Start-up Fund for New Lecturers, Trinity College Dublin
- 2007-2012 Arts and Social Sciences Benefactions Fund, Trinity College Dublin
- 2002-2005 Ph.D. Fellowship, Bocconi University
- 2001 Scholarship for graduate studies abroad, Bocconi University
- 2001 Scholarship for graduate studies abroad, Seconda Università di Napoli
- 2001 2001 Best Undergraduates Award, Bocconi University
- 2000-2001 Teaching Assistance Fellowship, Bocconi University

### **PEER REVIEW REFEREE WORK**

*Review of Economic Studies, Journal of the European Economic Association, Economic Journal, Journal of Development Economics, Journal of International Economics, Journal of Public Economics, Canadian Journal of Economics, Economic Development and Cultural Change, Labour Economics, European Journal of Political Economy, World Economy, Regional Science and Urban Economics, Review of International Economics, Quarterly Journal of Political Science, Oxford Bulletin of Economics and Statistics, Journal of Institutional and Theoretical Economic, Economics of Governance, Journal of Regional Science, International Tax and Public Finance.*