



**Trinity College Dublin**  
Coláiste na Tríonóide, Baile Átha Cliath  
The University of Dublin

# Careers Fair

## Finance and Consulting

**20th September 2018**  
**Sports Hall**



[www.tcd.ie/careers](http://www.tcd.ie/careers)

Trinity Careers Service



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# Trinity Careers Service

## Your Career Journey at Trinity

First Year	Second Year	Third Year	Fourth Year
<p>Register with MyCareer, your online careers platform, to learn about potential opportunities, experiences and awards for the coming years</p> <p>Join clubs and societies and take advantage of volunteering opportunities to develop your skills and build on your strengths</p>	<p>Check out spring and summer work options in Ireland or overseas Internships, 'spring week' and other work experiences, shadowing experiences, research opportunities and work and travel programmes)</p>	<p>Update your CV with best practice tips from MyCareer and Careers Service CV Clinics to reflect your updated skills and experiences</p> <p>Seek support and advice from your Career Consultant as you apply for 3rd year work experience and internship opportunities</p>	<p>Make an appointment with your Career Consultant to help you make informed, final year decisions about your next steps</p> <p>Attend employer or course provider fairs and events to learn more about employment and graduate opportunities</p>
<p>Use the Careers Service CV Clinics to create your 'Trinity Student CV', so that you can approach opportunities with an up to date document</p> <p>Use the Careers Service's online guide to join LinkedIn and browse the Trinity alumnus group. Join groups and conversations and observe what others are doing in their professional life so that you can gather inspiration</p>	<p>Put yourself forward for positions of responsibility in your clubs or societies</p> <p>Reflect on your strengths and what you enjoy</p> <p>Update your CV and Cover Letters to ensure you are clear and focused in your approach</p> <p>Check in regularly with MyCareer so you are aware of innovative opportunities such as the Laidlaw Undergraduate Research and Leadership Programme and Employability Programmes</p>	<p>Attend employer events and careers-based workshops to expand your skills and knowledge in relation to graduate careers</p> <p>Join the Alumni mentoring programme and reach out to people working in industries that interest you</p> <p>Use online guidance tools on MyCareer and book an appointment with your Career Consultant to explore further options</p> <p>Understand and plan for the Autumn Career Schedule of final year: applications for work-led graduate programmes, further study, applying for grants/funding or travelling and working abroad. Opportunities are plentiful so it is important to understand your options</p>	<p>Do further work on your CV and join more groups on LinkedIn to broaden your network</p> <p>Apply for jobs, further study programmes or time out options as appropriate</p> <p>Connect with entrepreneurial supports such as Launchbox in order to nurture any budding business you might have</p> <p>Continue to reach out to Trinity Alumni to ask questions, seek advice and gain an understanding of different opportunities</p> <p>Utilise all career supports, in particular the Career Service's Practice Interview Option, in order to put your best foot forward</p>
<p>Be open and curious while you learn new skills – reflect on your strengths and plan for next year.</p>	<p>Challenge yourself with new environments and roles</p>	<p>Investigate the best next steps for you through support, advice and experiences</p>	<p>Be bold and brave as you transition to become a Trinity Graduate</p>

[www.tcd.ie/careers](http://www.tcd.ie/careers)

Dear Student,

Welcome to the **Finance and Consulting Careers Fair 2018**! The fair is run by the Careers Service, and this booklet gives you an introduction to the organisations which are attending the fair to meet you today.

The fair is a perfect opportunity for you to meet with prospective employers, ask questions to find out more about the companies and their opportunities, and to hone your networking skills. Employers appreciate receiving applications that demonstrate a good understanding of their business and your motivation to work there, so the information you gather today can help you to create really strong, tailored applications. You will also benefit from understanding more about the culture of the organisations here today and whether they seem like a good fit with your career aspirations.

This fair is just one of many employer events organised throughout the academic year. Keep an eye out for other opportunities to meet with potential employers throughout the year by logging on to the MyCareer portal, which you can access through our website at [www.tcd.ie/careers](http://www.tcd.ie/careers).

Finally, remember we are here to help with career decision making, job applications and interviews throughout the year. Simply go to our website to access lots of advice, or log on to MyCareer via our website to book a one-to-one appointment with the Careers Consultant for your School.

**Orla Bannon**

Director of Careers

**Trinity College Dublin**  
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**Welcome to MyCareer**

MyCareer is managed by the Careers Advisory Service and enables students, graduates, staff and organisations to engage with our services including our opportunities, events and appointment bookings.

**Careers Service**  
2<sup>nd</sup> Floor, 7-9 South Leinster St, Trinity College  
[www.tcd.ie/Careers](http://www.tcd.ie/Careers) | [Careers@tcd.ie](mailto:Careers@tcd.ie)

## MyCareer

*What can you do with MyCareer?*

**Book an appointment** with your  
Careers Consultant

Search **vacancies & employers**  
Search **postgraduate courses & funding**

Book onto employer and Careers  
Service **events**

As your Careers Consultant a  
**question**

**MyCareer - [mycareerconnect.tcd.ie](http://mycareerconnect.tcd.ie)**

*Step 1: Login to MyCareer using your Trinity username and password*

*Step 2: Update your profile with your email preferences, job and study areas of interest and your career readiness*

<i>Company Name:</i>	<b>Accenture</b>
<i>Summary of Business:</i>	Accenture solves our clients' toughest challenges by providing unmatched services in strategy, consulting, digital, technology and operations. We partner with more than three-quarters of the Fortune Global 500, driving innovation to improve the way the world works and lives. With expertise across more than 40 industries and all business functions, we deliver transformational outcomes for a demanding new digital world.
<i>Graduate &amp; Internship Opportunities</i>	<p>Over 160 career opportunities for Grad Students across 3 major areas:</p> <ul style="list-style-type: none"> <li>• Analyst Consulting Group: In this role, you'll work with clients to identify market opportunities that shape and transform their businesses.</li> <li>• Technology Analyst Group: If you are passionate about technology and the innovation it can deliver, a role in our technology group will give you the opportunity to use your passion to deliver business transformation.</li> <li>• Analytics Analyst Group: In this role, you'll use your quantitative background/degree as part of our rapidly growing and dynamic global analytics team.</li> </ul> <p>More info on <a href="https://www.accenture.com/ie-en/careers/ireland-graduate-programmes">https://www.accenture.com/ie-en/careers/ireland-graduate-programmes</a>. + many more open position on the Career section of Accenture.com</p>
<i>Method of Application:</i>	Apply via the Career section on Accenture.com: <a href="https://www.accenture.com/ie-en/careers">https://www.accenture.com/ie-en/careers</a>
<i>Closing Date for Applications:</i>	Ongoing
<i>Target Groups (JS, SS, PG):</i>	Grad students across all fields.
<i>Web Address:</i>	<a href="https://www.accenture.com/ie-en/careers">https://www.accenture.com/ie-en/careers</a>

<i>Company Name:</i>	<b>AIB</b>
<i>Summary of Business:</i>	<p>AIB is a dynamic and diverse place to work. We are changing from the inside out to become a bank people can believe in. And by people, we mean our employees as well as our customers.</p> <p>We're one of Ireland's biggest banks, but that doesn't mean you're just a number when you work here. We're organised enough to have small teams focused on one big initiative. Whether we're analysing data, developing an app or, lending money, we are all focused on our customers.</p>
<i>Graduate &amp; Internship Opportunities</i>	We are seeking Graduates in Finance, Accounting, Specialised Finance, Corporate Banking & Wholesale Banking.
<i>Method of Application:</i>	We will post the advert directly on to MyCareer once its live.
<i>Closing Date for Applications:</i>	October
<i>Target Groups (JS, SS, PG):</i>	<p>Final Year students</p> <p>3rd Year students for Internships</p>
<i>Web Address:</i>	<a href="https://jobs.aib.ie">jobs.aib.ie</a>

<i>Company Name:</i>	<b>Analysys Mason</b>
<i>Summary of Business:</i>	<p>Analysys Mason is a global strategy consultancy and research firm specialising in telecoms, media and technology (TMT).</p> <p>We work with the main players of the industry and play a strategic role in key industry decisions. Based from 16 offices in 11 countries, our Consultants work in more than 110 countries, making Analysys Mason a truly global company.</p> <p>We give strategic advice and produce quality analysis for mobile and fixed operators, internet players, regulators, financial institutions, cable companies, content and media players, government, lawyers, postal industry stakeholders, satellite companies and vendors.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>We are looking for a strategy Associate Consultant in Dublin to join our expanding global team. As an Associate Consultant, you will have a direct involvement in the delivery of client strategic projects . You are involved in bid proposals and initiatives under the guidance of a more senior consultant.</p> <p>Our network of global offices works in close collaboration, offering a truly international exposure, while providing local expertise. As an Associate Consultant, you will work alongside Partners and Managers, getting hands-on training, developing at a fast pace. You will soon become an industry expert.</p>
<i>Method of Application:</i>	Apply on our website at <a href="http://www.analysysmason.com">analysysmason.com</a> (careers)
<i>Closing Date for Applications:</i>	01/11/2018
<i>Target Groups (JS, SS, PG):</i>	Final years or postgrad. Ideally with a degree in Engineering, Mathematics, Economics or other Scientific courses. We do consider any disciplines
<i>Web Address:</i>	<a href="http://www.analysysmason.com/">http://www.analysysmason.com/</a>

<i>Company Name:</i>	<b>Bank of Ireland</b>
<i>Summary of Business:</i>	<p>Bank of Ireland is one of the largest financial services companies in Ireland. For over 200 years Bank of Ireland has been an integral part of the communities we serve right across Ireland. Bank of Ireland is on a journey of innovation driven by our people and our customers. Securing a place on Bank of Ireland's Graduate Programme means you'll be in the thick of the action – working as part of a tightly-knit team on projects that make a real difference.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>Whether you're coming from Business, IT, Arts, Engineering or Science, we have a programme for you.</p> <p>The Bank of Ireland Graduate Programme offers roles with real responsibilities in the following areas:</p> <p>Accounting &amp; Finance   Audit   Business Insights &amp; Innovation   Corporate Banking UK   Corporate &amp; Treasury   Data Analytics   Human Resources   IT   New Ireland Actuarial   Retail UK   Risk</p>
<i>Method of Application:</i>	<p>Apply online at <a href="http://www.boigraduate.com">boigraduate.com</a></p> <p>Graduates from all disciplines are invited to apply online at <a href="http://www.boigraduate.com">www.boigraduate.com</a>. The candidates who meet the entry criteria will then be asked to complete online testing and a short video interview. If candidates are successful at passing this stage, they will then be invited to attend an assessment centre. Assessment centre is the final stage of our selection process</p>
<i>Closing Date for Applications:</i>	31/10/2018
<i>Target Groups (JS, SS, PG):</i>	3rd year   4th years   Post grads Of all disciplines
<i>Web Address:</i>	<a href="http://www.boigraduate.com/">http://www.boigraduate.com/</a>

<i>Company Name:</i>	<b>BDO</b>
<i>Summary of Business:</i>	<p>BDO International is the largest accountancy and business advisory network serving the mid-market, and a huge source of potential opportunities for development. It all adds up to a colourful world of choice.</p> <p>At BDO we know how to make sure you give your best. Quite simply, we let you.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>We are looking for enthusiastic and personable graduates to train as accountants or tax consultants in our Audit, Tax and Advisory departments. Depending on the area you join, you can study for ACA, ACCA or AITI qualifications for a training contract of a minimum of 3 years in duration.</p> <p>Our success draws on a variety of individuals and talents and on the vivid personalities who shape our teams and build relationships with our clients.</p>
<i>Method of Application:</i>	Application form on <a href="http://www.bdo.ie/careers">www.bdo.ie/careers</a>
<i>Closing Date for Applications:</i>	23rd October 2018
<i>Target Groups (JS, SS, PG):</i>	Final Year Students and Postgraduate Students. All disciplines can apply; Entry requirements are 400 points in the leaving certificate and a 2:1 degree in any discipline.
<i>Web Address:</i>	<a href="http://www.bdo.ie/careers">http://www.bdo.ie/careers</a>

<i>Company Name:</i>	<b>Bloomberg</b>
<i>Summary of Business:</i>	<p>Born in 1981, Bloomberg is the world's primary distributor of financial data and a top news provider of the 21st century. A global information and technology company, we use our dynamic network of data, ideas and analysis to solve difficult problems. Our customers around the world rely on us to deliver accurate, real-time business and market information that helps them make important financial decisions.</p> <p>At Bloomberg, we are guided by four core values that are the foundation of our continued success: innovation, collaboration, customer service and doing the right thing.</p> <p>We harness the power of data and analytics to organize, understand and improve our world. It's our purpose. Come find yours.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p><b>Analytics &amp; Sales:</b> Interact with financial heavyweights, from hedge fund managers to investment bankers. You'll be exposed to all parts of our core product while sharpening your expertise in a specific area. The foundational product knowledge you'll gain can help you springboard across the company.</p> <p><b>Global Data:</b> Numbers, numbers, numbers: the foundation on which Bloomberg is built. Whether analyzing the amount of rainfall in Thailand or measuring consumer confidence in Mexico, the work our Global Data team produces is critical to our clients' success – and it's what makes Bloomberg the most elite data source in the world.</p>
<i>Method of Application:</i>	Apply online via our website <a href="https://www.bloomberg.com/careers/start/">https://www.bloomberg.com/careers/start/</a> - short online application form & C.V
<i>Closing Date for Applications:</i>	Rolling Recruitment - an early application is advised
<i>Target Groups (JS, SS, PG):</i>	<p>1st years for insight week opportunities, Penultimate years for 10 week summer internship opportunities, Final years and post-graduate for graduate roles.</p> <p>Disciplines to target: Finance, Maths, Statistics, Economics, International Business,</p>
<i>Web Address:</i>	<a href="https://www.bloomberg.com/careers/start/">https://www.bloomberg.com/careers/start/</a>

# What happens if the world's population grows 2.3% and the protein supply shrinks 1.87%?

Problem solving has always been our first order of business. Bringing clarity to a complex world is our purpose. What's yours?

[bloomberg.com/careers](https://www.bloomberg.com/careers)

Connect the dots on purpose.



**Bloomberg**

<i>Company Name:</i>	<b>BearingPoint</b>
<i>Summary of Business:</i>	BearingPoint is an independent management and technology consultancy with European roots and a global reach. The company operates in three units: Consulting, Solutions and Ventures. Consulting covers the advisory business; Solutions provides the tools for successful digital transformation, regulatory technology and advanced analytics; Ventures drives the financing and development of start-ups. BearingPoint's clients include many of the world's leading companies and organizations. The firm has a global consulting network with more than 10,000 people and supports clients in over 75 countries, engaging with them to achieve measurable and sustainable success. BearingPoint has been in Ireland for almost 50 years.
<i>Graduate &amp; Internship Opportunities</i>	Internships and graduate opportunities
<i>Method of Application:</i>	Online, via our website <a href="http://WWW.BEARINGPOINTCAREERS.IE">WWW.BEARINGPOINTCAREERS.IE</a>
<i>Closing Date for Applications:</i>	Ongoing
<i>Target Groups (JS, SS, PG):</i>	Business, management or digital related courses including business, economic and social studies (BESS), management science and information systems studies (MSISS).
<i>Web Address:</i>	<a href="http://www.bearingpointcareers.ie/">http://www.bearingpointcareers.ie/</a>

<i>Company Name:</i>	<b>Central Bank of Ireland</b>
<i>Summary of Business:</i>	The Central Bank of Ireland is a knowledge-based organisation with a vital public service mandate to safeguard stability and protect consumers. The backbone of our culture is the friendliness, helpfulness and dedication of our people – they are our greatest asset. Would you like to make an impact and grow your career with us?  Our Graduate Programme is designed to identify and nurture talent, those with a proven academic track record who are passionate, energetic and driven to achieve their career goals.
<i>Graduate &amp; Internship Opportunities</i>	We offer a three-year Graduate Programme across two main streams - Finance & Risk and Data Analytics
<i>Method of Application:</i>	Applicants must apply online at <a href="http://www.centralbank.ie/careers">www.centralbank.ie/careers</a>
<i>Closing Date for Applications:</i>	28th October 2018
<i>Target Groups (JS, SS, PG):</i>	4th years, post grads
<i>Web Address:</i>	<a href="http://www.centralbank.ie/">http://www.centralbank.ie/</a>



<i>Company Name:</i>	<b>Chartered Accountants Ireland</b>
<i>Summary of Business:</i>	Chartered Accountants Ireland (The Institute) is a membership body representing 26,000 influential members throughout the globe. Our role is to educate, represent and support our members. Our members work in senior positions in practice and industry. We are committed to restoring confidence at every level of the economy. We work with governments and businesses to raise awareness of the importance of sound financial advice.
<i>Graduate &amp; Internship Opportunities</i>	Chartered Accountants are Ireland's leading business professionals, recognised around the world as experts in finance, accountancy, audit and tax. They are trusted business advisors. Today, Chartered Accountants provide essential strategic guidance across all sectors. They play a pivotal role in modern organisations – as a result, they progress quickly in their chosen careers.
<i>Method of Application:</i>	Online via: <a href="https://www.charteredaccountants.ie/Prospective-Students/Apply-and-Join">https://www.charteredaccountants.ie/Prospective-Students/Apply-and-Join</a>
<i>Closing Date for Applications:</i>	September each year
<i>Target Groups (JS, SS, PG):</i>	Business and non-business graduates and postgraduates
<i>Web Address:</i>	<a href="http://www.charteredaccountants.ie/">http://www.charteredaccountants.ie/</a>

<i>Company Name:</i>	<b>CIL Management Consultants</b>
<i>Summary of Business:</i>	CIL is a consulting firm with a market-leading position within our niche. Most of our engagements involve an M&A element, primarily to advise private equity firms who are looking to invest in high growth businesses in the UK and Europe. We also provide strategy consulting to a variety of companies, from global blue chips to the UK's most successful smaller businesses. We work across a wide range of sectors, including healthcare, IT, financial services, energy, manufacturing, leisure, business services and many others.
<i>Graduate &amp; Internship Opportunities</i>	We want to recruit bright, motivated graduates from Trinity College Dublin to join us in our London and Frome (near Bath) offices starting in September 2019. We also run a summer internship scheme (open to penultimate year students) in London and Frome in July 2019.
<i>Method of Application:</i>	Apply through our website: <a href="http://www.cilconsultants.com/join-us/">http://www.cilconsultants.com/join-us/</a>
<i>Closing Date for Applications:</i>	Wednesday 9th January 2019
<i>Target Groups (JS, SS, PG):</i>	2nd year students for our internship programme - any discipline. 3rd/4th year students for our September 2019 vacancies - any discipline
<i>Web Address:</i>	<a href="http://www.cilconsultants.com/">http://www.cilconsultants.com/</a>

<i>Company Name:</i>	<b>Citigroup</b>
<i>Summary of Business:</i>	<p>While we're a global bank, our mission is simple: We responsibly provide financial services that enable growth and economic progress. Our core activities are safeguarding assets, lending money, making payments and accessing the capital markets on behalf of our clients</p> <p>Citi are constantly challenged by the most demanding clients in the world to continually improve and innovate our global financial software solutions. Our systems are nothing without the exceptional people who build and run them – and here we invest heavily in both.</p> <p>Our responsibilities in Operations include supporting Treasury &amp; Trade Solutions, Securities and Fund Services, Private Banking, Information Technology, Procurement, Investor Services and Direct Custody and Clearing</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>Our Technology Academy and Placement program is divided into two streams; Application Developer and Production Support. We offer a 2 year rotational program for graduates and 6-9 month placement program, working with multiple Citi Technology services or placement opportunities for penultimate year students</p> <p>The Operations Academy and summer program is designed to attract graduates from a range of disciplines including Business/Commerce, Finance, Economics, linguistics studies or those with relevant experience, who aspire to work in Operations and build a career with Citi.</p>
<i>Method of Application:</i>	Online Application
<i>Closing Date for Applications:</i>	<p><b>Technology Academy   Operations Academy:</b> First round closing date 31 Dec 2018</p> <p><b>Operations, Summer Analyst   Technology Placement Analyst:</b> First round closing date 31 Oct 2018</p>
<i>Target Groups (JS, SS, PG):</i>	<p><b>Technology Academy:</b> Final year Technology students</p> <p><b>Operations Academy:</b> Final year Business/Finance/Language students</p> <p><b>Operations, Summer Analyst;</b> Penultimate year Business/Finance/Language students</p> <p><b>Technology Placement Analyst:</b> Penultimate year technology students</p>
<i>Web Address:</i>	<a href="https://jobs.citi.com/location/dublin-jobs/287/2963597-7521314-7778677-2964574/4">https://jobs.citi.com/location/dublin-jobs/287/2963597-7521314-7778677-2964574/4</a>

<i>Company Name:</i>	<b>Coca-Cola HBC—Northern Ireland</b>
<i>Summary of Business:</i>	<p>As bottling partner to the Coca-Cola Company across the island of Ireland, Coca-Cola HBC produces, distributes and sells a wide range of beverages including global brands Coca-Cola, Diet Coke, Coca-Cola Zero Sugar, Fanta, Sprite, Schweppes, Monster and locally-owned brands Deep RiverRock, Fruice and Vegified. A member of the 28-country Coca-Cola Hellenic Bottling Group, our business has a strong heritage in Ireland where we have proudly refreshed consumers since 1939.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>Employment opportunities in both Ireland and Northern Ireland are within Business Development, Marketing and Finance. In Northern Ireland in addition to the above, there are also opportunities within Manufacturing and Engineering.</p>
<i>Method of Application:</i>	To find out more information and apply please click the following link: <a href="https://coca-colahellenic.com/en/careers/search-and-apply-for-jobs/">https://coca-colahellenic.com/en/careers/search-and-apply-for-jobs/</a>
<i>Closing Date for Applications:</i>	N/A
<i>Target Groups (JS, SS, PG):</i>	Targeting final year students who are seeking a job opportunity after completing University in the coming months.
<i>Web Address:</i>	<a href="https://coca-colahellenic.com/en/careers/search-and-apply-for-jobs/">https://coca-colahellenic.com/en/careers/search-and-apply-for-jobs/</a>

<i>Company Name:</i>	<b>Davy</b>
<i>Summary of Business:</i>	Established in 1926, the Davy Group is Ireland's leading provider of wealth management, asset management, capital markets and financial advisory services. The Davy Group is headquartered in Dublin, with offices in London, Belfast, Cork and Galway. Employing over 700 people, we offer a broad range of services to private clients, small businesses, corporations and institutional investors, and organise our activities around five interrelated business areas - Asset Management, Capital Markets, Corporate Finance, Private Clients and Research.
<i>Graduate &amp; Internship Opportunities</i>	Graduate Programme Opportunities for apx 6-8 students to become part of the rotational graduate programme in 2019-2021.  They will rotate every 6 months to a new department over 2 years with the opportunity to secure a permanent position at the end of the programme. There are also a lot of graduate opportunities across the business in different finance roles where all graduates would be eligible to apply for upon completing their course.
<i>Method of Application:</i>	through the company website
<i>Closing Date for Applications:</i>	October 2018
<i>Target Groups (JS, SS, PG):</i>	Students who are graduating in 2019
<i>Web Address:</i>	<a href="https://www.davy.ie/">https://www.davy.ie/</a>

<i>Company Name:</i>	<b>Deloitte</b>
<i>Summary of Business:</i>	At Deloitte, success is part of our DNA. While our people come from diverse backgrounds, we are all driven by the same desire to succeed. That's what connects us. Success at Deloitte means many different things: winning awards, losing inhibitions, gaining skills for work, gaining skills for life, making lasting memories and, most importantly, making an impact. For everyone working at Deloitte, from our partners to our interns, success means making a positive impact – for our clients, our people and society.  What's different about Deloitte is our people, who focus on building long-term relationships and are determined to deliver measurable value for our clients' business. We are ambitious and we offer opportunities to similarly ambitious graduates who want to play an important role in our firm. Joining Deloitte is an opportunity to become part of the worldwide leader in professional services and consulting, a global network of 263,900 people in 150 locations, and over 3,000 in Ireland. Deloitte is pleased to announce that we have been named Graduate Employer of the Year at the Gradireland Graduate Recruitment Awards 2018. The firm toasted quadruple success at the awards – in addition to being named overall winner, it won the Best Innovation on Campus award, received the silver award for the Best Graduate Training and Development Programme and bronze for the Best Graduate Recruitment Website category.
<i>Graduate &amp; Internship Opportunities</i>	The success of our graduate recruitment programme comes from our focus on giving graduates what they want from their careers allowing them to learn, grow and make a real impact on the world around them.  Find out more at <a href="http://www.deloitte.ie/students">www.deloitte.ie/students</a>
<i>Method of Application:</i>	Apply on-line; <a href="http://www.deloitte.ie/students">www.deloitte.ie/students</a>
<i>Closing Date for Applications:</i>	17 October 2018
<i>Target Groups (JS, SS, PG):</i>	Milk round- Final year students
<i>Web Address:</i>	<a href="http://www.deloitte.ie/students">http://www.deloitte.ie/students</a>

<i>Company Name:</i>	<b>Enactus Ireland</b>
<i>Summary of Business:</i>	<p>Founded in 2011, Enactus Ireland is a charitable organisation which develops future talent by enabling third level students to create, and implement, social entrepreneurial projects which positively impact our local and global communities. Our students are trained, guided and supported by educators and business leaders. As well as using their innovative and creative energies to positively change the lives of others, our students also develop the leadership, interpersonal and practical skills necessary for the workplace.</p> <p>An annual national competition showcases our students' social entrepreneurial projects, and adds a competitive element to our programme. Each year, a national champion goes on to represent Ireland at the prestigious Enactus World Cup.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>We run various internship competitions with KBC Bank &amp; Unilever.</p> <p>Our other partner companies also recruit through us: KPMG, BOI, Abbot, AIG, CarTrawler, Citi, Enterprise Rent-A-Car, Merc Partners, Musgrave Group, Ireland Funds, Havas, HSBC &amp; Microsoft.</p>
<i>Method of Application:</i>	All of the applications are done through an online application form.
<i>Closing Date for Applications:</i>	More details on the application process and closing dates will be released shortly.
<i>Target Groups (JS, SS, PG):</i>	All students years and disciplines are recommended to apply unless otherwise stated.
<i>Web Address:</i>	<a href="http://enactusireland.org/">http://enactusireland.org/</a>

<i>Company Name:</i>	<b>Enterprise Ireland</b>
<i>Summary of Business:</i>	Enterprise Ireland is the government organisation responsible for the development and growth of Irish enterprises in world markets. We work in partnership with Irish enterprises to help them start, grow, innovate and win export sales in global markets. In this way, we support sustainable economic growth, regional development and secure employment.
<i>Graduate &amp; Internship Opportunities</i>	As Development Executives, our graduates support Enterprise Ireland's work with client companies through all stages of business development, from start-up, to established small and medium-sized enterprises and Irish multinational companies with the ambition to achieve growth and scale. This is a Business Development and Client Engagement role. During the programme you will receive on-going training, mentoring and experience and you will have the opportunity to develop key skills in a range of areas.
<i>Method of Application:</i>	Placement on Enterprise Ireland's Graduate Programme 2018-2020 will be subject to verification of meeting the eligibility criteria. Assessments may include online questionnaires/testing, video or telephone interview, assessment centres and interview/presentation participation. Successful graduates joining Enterprise Ireland on the Graduate Programme 2018-2020 will begin their programme in Dublin in early September 2018.
<i>Closing Date for Applications:</i>	October 2018
<i>Target Groups (JS, SS, PG):</i>	We look for strong academic performance, a minimum of a (level NFQI Level 8) 2.2 degree. We accept many different degree disciplines. Business or entrepreneurship knowledge, skills or experience is a distinct advantage. Fluency or advanced level in any other language is considered an advantage. Relevant work experience is desirable. Knowledge and experience of Irish indigenous industry/companies is a distinct advantage.
<i>Web Address:</i>	<a href="https://www.enterprise-ireland.com/en/About-Us/Our-People/Graduate-Opportunities/National-Graduate-Programme/National-Graduate-Programme-2018-2020.html">https://www.enterprise-ireland.com/en/About-Us/Our-People/Graduate-Opportunities/National-Graduate-Programme/National-Graduate-Programme-2018-2020.html</a>

<i>Company Name:</i>	<b>EY</b>
<i>Summary of Business:</i>	EY is one of the largest Accountancy firms in Ireland and worldwide and is now also emerging as one of the fastest growing IT firms, servicing over 68% of the Irish IT sector to date. Look out for our 2019 Graduate opportunities and see if EY is the right fit for you.
<i>Graduate &amp; Internship Opportunities</i>	Looking for Graduates and Interns for Advisory, Tax, TAS, Data Analytics and Assurance
<i>Method of Application:</i>	Apply online at <a href="http://eyirelandcareers.ey.com">EYirelandcareers.ey.com</a> , 15 minute application
<i>Closing Date for Applications:</i>	17th October
<i>Target Groups (JS, SS, PG):</i>	Graduates for next year
<i>Web Address:</i>	<a href="http://eyirelandcareers.ey.com/">http://eyirelandcareers.ey.com/</a>

<i>Company Name:</i>	<b>First Derivatives plc</b>
<i>Summary of Business:</i>	<p>First Derivatives (FD) is a global technology provider of high-performance time series software to a variety of industries as well as regulatory and IT consulting services to the capital markets industry. FD's software platform, Kx technology (Kx), is the established market leader in the capture and analysis of real-time high-volume time series data. It is used by a number of financial regulators, stock exchanges and 19 of the top 20 global investment banks. FD's consulting services focus on the choice, implementation and management of mission-critical software systems within global investment banks. First Derivatives plc has become an internationally recognised partner to the world's largest third-party trading and risk management providers in our Vendor practice also.</p> <p>In addition to this, FD provides consulting services pertaining to the operational and technological impacts of new or evolving legal, regulatory and compliance initiatives in its client market. FD has more than 2,000 employees and operates from 14 offices across Europe, North America and Asia Pacific, including its headquarters in Newry.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>First Derivatives plc, one of the UK &amp; Ireland's Best Places to Work, is currently hiring across two distinct Graduate Programmes, Explorers and Options.</p> <p><i>Options</i> has been developed for world class Graduates with an interest in data science, trading technology, financial engineering, and software engineering.</p> <p><i>Explorers</i> is designed for elite Graduates with a passion for global business development and global.</p> <p>Your graduate package: Competitive salary plus graduate package worth over £60,000 • Free accommodation • Opportunities for global travel • Rapid career development</p>
<i>Method of Application:</i>	Please apply online via our website - <a href="https://www.firstderivatives.com/">https://www.firstderivatives.com/</a>
<i>Closing Date for Applications:</i>	Rolling Recruitment
<i>Target Groups (JS, SS, PG):</i>	4th years and Finance/Accounting/Actuarial/Maths etc degree backgrounds
<i>Web Address:</i>	<a href="https://www.firstderivatives.com/">https://www.firstderivatives.com/</a>

# FMC

graduate  
PROGRAMME

For more than a century, FMC has served the global agricultural, industrial and consumer markets with innovative solutions, applications and quality products. Motivation, skill, passion and drive have helped FMC achieve financial strength and leadership in key markets around the globe.

If you welcome positive challenges and want to invent your own career in Finance, FMC Graduate Programme may just be right for you.

**Your future starts here.**

**Contact: [careers.cork@fmc.com](mailto:careers.cork@fmc.com)**

<i>Company Name:</i>	<b>FMC Agro Ireland Ltd</b>
<i>Summary of Business:</i>	<p>FMC is a leading supplier of both speciality and generic crop protection products and employs approx 42,000 people throughout the world.</p> <p>The site in Cork is a financial reporting centre for multiple FMC entities and is responsible for various functions including Internal Controls, RTR, O2C, Tax and Payroll. The Internal Controls Graduate Programme was established in 2017 with the goal of assisting Final Year and/or Post Graduate Finance students achieve their ACA qualification as well as developing a talent pipeline for FMC.</p>
<i>Graduate &amp; Internship Opportunities</i>	Each year FMC takes on a number of new applicants (4-6) into the graduate program. The Graduates have the opportunity to learn about the organization and develop their technical skills and soft skills in the Internal Controls department. In addition to this there are opportunities for secondments in other departments/countries and specialised projects within FMC globally. We welcome people from diverse backgrounds and develop our talent so that they will be ready to assume leadership positions in the future.
<i>Method of Application:</i>	Candidates can send a copy of their CV to: <a href="mailto:careers.cork@fmc.com">careers.cork@fmc.com</a>
<i>Closing Date for Applications:</i>	28/02/2019
<i>Target Groups (JS, SS, PG):</i>	The FMC Graduate Program is looking for both Final Year and Post Graduate Finance students with excellent academic records and the ambition to pursue ACA qualification in Industry.
<i>Web Address:</i>	<a href="http://www.fmc.com/">http://www.fmc.com/</a>

<i>Company Name:</i>	<b>Grant Thornton Ireland</b>
<i>Summary of Business:</i>	<p>The difference is clear</p> <p>We're not like other Audit, Tax and Advisory firms. We think differently, we act differently and that takes a different type of graduate. Whatever discipline you are looking to join and whatever subject area you have studied, we have a place for you.</p> <p>Our graduate programme is designed for people with enthusiasm, a strong work ethic, entrepreneurial flair and creativity. We want people who bring energy, ambition and a passion to succeed. Everyone brings something diverse to this firm and it is this mixture of people that makes our environment a unique place to work. If you want to grow, learn and enjoy your career with a firm that is proud to do things differently, then see what we can offer you</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>Audit</p> <p>Tax</p> <p>Advisory</p>
<i>Method of Application:</i>	Workday - <a href="https://www.grantthornton.ie/Careers/Students/">https://www.grantthornton.ie/Careers/Students/</a>
<i>Closing Date for Applications:</i>	5th October and 17th October
<i>Target Groups (JS, SS, PG):</i>	3rd year/4th year,
<i>Web Address:</i>	<a href="http://www.grantthornton.ie/">http://www.grantthornton.ie/</a>



### About FTI Consulting

FTI Consulting is a global business advisory firm that provides multidisciplinary solutions to complex challenges and opportunities.

FTI is a fortune 500 company with over 4,400 employees worldwide. With the full power of our unique depth of thought combined with the global expertise of leading professionals, we are committed to protecting and enhancing the enterprise value of our clients.

### Our Areas of Expertise

- Data Analytics
- Data Management
- Customer Value Management
- Performance Excellence

### What qualifications are required?

FTI are looking for graduates with a minimum 2.1 honours degree across business, technical and mathematical disciplines who have:

- Excellent leadership and communication skills
- Strong analytical and problem solving skills
- Possess an understanding of the project lifecycle
- In-depth knowledge of MS Office
- Proven capability to manage and analyse large volumes of data

## About our Dublin office.

Our office in Dublin brings all these advantages but has all the benefits of a more intimate and personal office environment with over 40 specialists. Our people are passionate, innovative and committed. Our reputation is built on the professionalism, creativity, and expertise that our team consistently deliver. As we are part of a multinational company there are also opportunities to travel.

## So why FTI Consulting?

At FTI we pride ourselves on the quality of our graduates and the fact that these graduates stay with us for many years. At FTI we don't just offer a graduate training programme we offer a career.

Here is what some of our recent graduate hires had to say

*"I really enjoyed the interview process with FTI. I immediately felt welcome even though I was only at the office for an interview. Everyone here is friendly and always willing to help you in any way they can."*

*"I joined FTI because it offers graduates more exposure to projects from the start. It's smaller office means that no one is a stranger but you know you are part of a larger organisation."*

From the day you start your consulting role at FTI you will have exposure and opportunities to get involved in projects and to put your expertise to work. Because of the smaller size of the Dublin office you work closely with senior management and have your own career development manager who is committed to supporting you in developing your career.

From a social perspective we place a large emphasis on bringing people together for various events, from internal communication sessions to company away days and from go-karting to tag rugby – we think it's important to get together as a team not only to work, but to have fun and a lot of it!

### What to Expect

- As an employee, you can expect permanent position with competitive reward, job satisfaction and intellectual challenge.
- As a business we will invest in training and we will support your development so that our clients benefit from your continuous improvement and advancement.



CRITICAL THINKING  
AT THE CRITICAL TIME™

### About FTI Consulting

FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. FTI Consulting professionals, who are located in all major business centers throughout the world, work closely with clients to anticipate, illuminate and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring.



<i>Company Name:</i>	<b>FTI Consulting</b>
<i>Summary of Business:</i>	<p>FTI Consulting, Inc. is a global business advisory firm dedicated to helping organizations protect and enhance enterprise value in an increasingly complex legal, regulatory and economic environment. With more than 4,000 professionals located in most major business centres in the world, we work closely with clients every day to anticipate, illuminate, and overcome complex business challenges in areas such as investigations, litigation, mergers and acquisitions, regulatory issues, reputation management and restructuring.</p> <p>Our workforce includes numerous PhDs, MBAs, CPAs, CFEs, JDs, and technologists with expertise across a broad range of industries including automotive, chemicals, construction solutions, communications, media and entertainment, electricity, financial services, insurance, retail, healthcare, energy, real estate and life sciences. Since our founding in 1982, clients have turned to us for high-stakes issues that require specialized expertise.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>FTI are looking for graduates with a minimum 2.1 honours degree across business, technical and mathematical disciplines who have:</p> <p>Excellent leadership • Communication skills • Strong analytical capability • Problem solving skills • Possess an understanding of the project lifecycle • In-depth knowledge of MS Office • Proven capability to manage and analyse large volumes of data.</p>
<i>Method of Application:</i>	Please send your application letter and CV to <a href="mailto:Recruitment@fticonsulting.ie">Recruitment@fticonsulting.ie</a>
<i>Closing Date for Applications:</i>	30th November 2018
<i>Target Groups (JS, SS, PG):</i>	Graduates who are on track for or have achieved a 2.1 Bachelor's degree or equivalent.
<i>Web Address:</i>	<a href="https://www.fticonsulting-emea.com/?rl=emea">https://www.fticonsulting-emea.com/?rl=emea</a>

<i>Company Name:</i>	<b>HSBC</b>
<i>Summary of Business:</i>	<p>HSBC is one of the largest banking and financial services organisations in the world. In 72 countries and territories serving around 48 million customers, we operate where the growth is, connecting customers to opportunities, enabling businesses to thrive and economies to prosper. We help people fulfil their hopes and dreams and realise their ambitions.</p> <p>Our network covers both established and emerging markets. Our unrivalled global presence gives us access to more than 85% of global trade and capital flows and we have a leading position in the world's highest-growth markets. Within these markets, we serve our customers through our global businesses: Commercial Banking, Global Banking and Markets, Global Private Banking and Retail Banking and Wealth Management.</p> <p>We recruit talented students and graduates who share our vision and our values, and can lead us into the future.</p>
<i>Graduate &amp; Internship Opportunities</i>	HSBC offers intern and graduate opportunities across Global Banking - Investment Banking and Coverage Relationship Management, Global Markets- Sales, Trading, Quantitative Analytics and Data Science, Global Research, Global Liquidity and Cash Management, HSBC Securities Services, Global Private Banking and Global Asset Management.
<i>Method of Application:</i>	Please visit our careers page at <a href="http://www.hsbc.com/careers/students-and-graduates">www.hsbc.com/careers/students-and-graduates</a>
<i>Closing Date for Applications:</i>	January 2019
<i>Target Groups (JS, SS, PG):</i>	We recruit students from all degree disciplines, and have opportunities for all year groups including Master and Postgraduate students.
<i>Web Address:</i>	<a href="http://www.hsbc.com/">http://www.hsbc.com/</a>

<i>Company Name:</i>	<b>Irish Tax Institute</b>
<i>Summary of Business:</i>	Located in the heart of Dublin's Silicon Docks on Grand Canal Harbour, The Irish Tax Institute is the gold standard in tax and the only professional body exclusively dedicated to tax. We have educated the leaders in tax for the past 40 years, and our Chartered Tax Advisers (CTA) are amongst 30,000 CTAs globally. We have over 5,000 members and 1,300 students.
<i>Graduate &amp; Internship Opportunities</i>	N/A - we are an educational body.
<i>Method of Application:</i>	N/A - we are an educational body.
<i>Closing Date for Applications:</i>	N/A - we are an educational body.
<i>Target Groups (JS, SS, PG):</i>	All years - all disciplines.
<i>Web Address:</i>	<a href="http://www.taxinstitute.ie/">http://www.taxinstitute.ie/</a>

<i>Company Name:</i>	<b>KPMG</b>
<i>Summary of Business:</i>	<p>Extraordinary Opportunities are here!</p> <p>Here at KPMG, we put a bit extra into what we do, something a bit more extraordinary. That's why we look for graduates from all disciplines to join us. The world of professional services is ever-changing, fast-paced and dynamic. Our exceptional people work on cutting-edge client projects to become business leaders of tomorrow. If you're looking to maximise your potential in a job with a difference, we want to hear from you.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>Our training programme maps out your career path. Do your IT skills or leadership ability need a little fine-tuning? Want to learn the impact of a powerful presentation to clients? The KPMG Business School will teach you this and more. Our team invest €4m annually to ensure you're on track to gain your ACA qualification. And after just four years, you'll have the opportunity to move into management. What's not to like?</p> <p>We are hiring 300 graduates to:</p> <ul style="list-style-type: none"> <li>Become a Chartered Accountant with the ACA Qualification</li> <li>Receive the best training from the award-winning KPMG Business School</li> </ul>
<i>Method of Application:</i>	Apply online to <a href="http://www.kpmg.ie/careers">www.kpmg.ie/careers</a> to kick-start your professional career with us.
<i>Closing Date for Applications:</i>	Wednesday 17 October 2018
<i>Target Groups (JS, SS, PG):</i>	We are looking to hire final years, masters or recent graduates from all degree disciplines to join our Graduate Programme.
<i>Web Address:</i>	<a href="http://www.kpmg.ie/careers">http://www.kpmg.ie/careers</a>

<i>Company Name:</i>	<b>Kraft Heinz Company</b>
<i>Summary of Business:</i>	<p>Kraft Heinz Vision</p> <p>At Kraft Heinz, to be the BEST food company, growing a BETTER world is more than a dream - it is our GLOBAL VISION. To be the best, we want the best - best brands, best practices and, most importantly, the best people. Like our passion for developing great foods, we are also dedicated to the development of great leaders. The Kraft Heinz EMEA Trainee Program (ETP) is a highly competitive development program for candidates seeking an exciting leadership career with Kraft Heinz.</p>
<i>Graduate &amp; Internship Opportunities</i>	Business Function: Sales, Marketing, Finance, Operations, People & Performance, R&D and Manufacturing
<i>Method of Application:</i>	Apply online: <a href="https://www.kraftheinzcompany.eu/careers">https://www.kraftheinzcompany.eu/careers</a>
<i>Closing Date for Applications:</i>	Application period: September 2018 – March 2019
<i>Target Groups (JS, SS, PG):</i>	All
<i>Web Address:</i>	<a href="http://www.kraftheinzcompany.eu/careers">http://www.kraftheinzcompany.eu/careers</a>

<i>Company Name:</i>	<b>Lidl</b>
<i>Summary of Business:</i>	<p>In July 2000, Lidl burst onto the Irish grocery market and changed the face of shopping in Ireland. Since then, we have opened over 190 stores across the island of Ireland and are proud to be the market leader in discount retailing in Ireland. What is our recipe for success? The answer is simple – our people. It is our dedicated and committed workforce that has helped us to cement our enviable position as one of Ireland's favourite grocery retailers.</p>
<i>Graduate &amp; Internship Opportunities</i>	<p>Our exciting 18 month Graduate Management Development Programme consists of several modules which will give you a full understanding of our business. Whilst on the programme you will receive a bespoke training plan designed around your career path and current skills. You will also spend some time in our stores and warehouses to gain a thorough understanding of the key business areas before entering your chosen department. The Lidl Graduate Management Development programme will give you the opportunity to enjoy both personal and professional development through on-the-job training and a blended learning approach.</p>
<i>Method of Application:</i>	<p>Applications open in September each year. You submit your application form via our website, our hiring managers screen the applications and respond pre Christmas each year. The next stage of the process is our recruitment day held in February. If you are successful on the day, you will be invited to a final interview in our head office. You can apply if you have or will attain a 2:1 Level 8 Honours degree in any discipline.</p>
<i>Closing Date for Applications:</i>	31st of October 2018
<i>Target Groups (JS, SS, PG):</i>	4th years and postgrads BESS, Business Lang, BSG • Law & German • Msc Finance • Msc Management • Computer Science • Computer Science & German
<i>Web Address:</i>	<a href="https://jobs.lidl.ie/en/index.htm">https://jobs.lidl.ie/en/index.htm</a>

<i>Company Name:</i>	<b>Mazars</b>
<i>Summary of Business:</i>	Mazars is one of Ireland's leading firms of accountants and business advisors providing professional services in audit, accounting, taxation, consulting and corporate finance. Mazars in Ireland has been providing professional services to both domestic and international clients for more than 30 years. With offices in Dublin, Galway and Limerick we have 23 partners and over 400 staff in Ireland. Mazars is also a full member of the Mazars International organisation. Internationally we employ over 20,000 people in 86 countries.
<i>Graduate &amp; Internship Opportunities</i>	Mazars have opportunities for final year students, graduates or postgraduates to train as a Chartered Accountants starting in September 2019. We are looking for trainees to join our Audit & Assurance, Consulting, Tax and Insolvency teams to begin a 3 or 3 ½ year training contract with the firm.
<i>Method of Application:</i>	Apply online - <a href="https://mazarscareers.ie/">https://mazarscareers.ie/</a> through our online application process.
<i>Closing Date for Applications:</i>	17/10/2018
<i>Target Groups (JS, SS, PG):</i>	Final years. Finance & Accounting, Business etc
<i>Web Address:</i>	<a href="https://mazarscareers.ie/">https://mazarscareers.ie/</a>

<i>Company Name:</i>	<b>Permanent TSB</b>
<i>Summary of Business:</i>	<p><i>Permanent tsb mission:</i> Making sure our bank is run responsibly</p> <p>This isn't just talk, we have set ourselves the clear objective of making permanent tsb a viable and competitive retail bank. From the top down Permanent TSB is focussed on doing simple things to make banking better.</p> <p><i>Being clear and upfront with our customers:</i> If you apply to us for a loan, our commitment to you is to be upfront and to respond to your application as soon as possible. Of course not everyone will qualify for a loan. But, if for any reason you do not meet our criteria we will give you the reasons why.</p> <p><i>Getting a loan:</i> We have re-worked how we look at loans, simplified our credit application process and increased the speed at which we can approve credit.</p> <p><i>Supporting customers who are in difficulty:</i> We are working to provide options to customers who are struggling to make repayments on their home loans. We have a new dedicated team that are available to talk with customers and explain their options and help people deal with financial challenges in a practical way that makes sense for everyone.</p>
<i>Graduate &amp; Internship Opportunities</i>	Exciting new graduate opportunities in our Group Risk function for Data Analytics and Modelling Graduates and Risk Banking Graduates. 24 month Graduate Programme with rotations. Opportunities for internships will also be available in 2018 - the durations of these vary depending on business and university requirements.
<i>Method of Application:</i>	Candidates should apply on line at <a href="https://www.permanenttsb.ie/about-us/careers/">https://www.permanenttsb.ie/about-us/careers/</a>
<i>Closing Date for Applications:</i>	30th November 2018
<i>Target Groups (JS, SS, PG):</i>	4th years and post grads from following disciplines • Mathematics • Applied Mathematics • MSISS (Management Science & Information Systems Studies) • Actuarial & Financial • Business Studies • Business • Economics • Finance • Law • Econometrics • Risk Management • Science • Statistics
<i>Web Address:</i>	<a href="http://www.permanenttsb.ie/">http://www.permanenttsb.ie/</a>

# MAKE THE RIGHT MOVE

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<i>Company Name:</i>	<b>Positive Equity</b>
<i>Summary of Business:</i>	Trading together since 2000, we are a group of 50 traders, technology and finance professionals who have come from Ireland and all over the world to be successful in careers we love. We hire high-achievers and we dedicate ourselves to your success . Interested? It could change your life. <a href="http://www.positive.ie">www.positive.ie</a>
<i>Graduate &amp; Internship Opportunities</i>	We are hiring a group of trainee traders for our September 2019 Trainee Trader Class in Dublin. We will teach you how to trade successfully in today's electronic global securities markets. Together we will turn you into a successful trader and transform your life forever. If you think you have what it takes and you are ready for a lot of hard work, get in touch with us today.
<i>Method of Application:</i>	<a href="http://positive.ie/apply/">http://positive.ie/apply/</a>
<i>Closing Date for Applications:</i>	June 30 2019
<i>Target Groups (JS, SS, PG):</i>	Final year students from ANY discipline for our Trainee Trader Program in September 2019 Students from ANY year and ANY discipline can apply for our Trading Internships which run for 6 weeks over the Summer.
<i>Web Address:</i>	<a href="http://www.positive.ie/">http://www.positive.ie/</a>

<i>Company Name:</i>	<b>PwC</b>
<i>Summary of Business:</i>	PwC helps organisations and individuals create the value they're looking for. We're a network of firms in 158 countries with more than 180,000 people who are committed to delivering quality in assurance, tax and advisory services. By choosing a career with PwC Ireland, you'll become part of the leading professional services firm in Ireland with over 2,000 people across our offices in Dublin, Cork, Limerick, Galway, Kilkenny, Waterford and Wexford.
<i>Graduate &amp; Internship Opportunities</i>	A career with PwC offers you the opportunity of a lifetime to work in partnership with our clients, creating real solutions to their business problems. In PwC you will learn from talented people and benefit from the best training and development around.
<i>Method of Application:</i>	Through our website at <a href="http://www.pwc.ie">www.pwc.ie</a>
<i>Closing Date for Applications:</i>	15th October (Consulting) 17th October (Assurance, Tax, RAS)
<i>Target Groups (JS, SS, PG):</i>	Graduates
<i>Web Address:</i>	<a href="http://www.pwc.ie/">http://www.pwc.ie/</a>

<i>Company Name:</i>	<b>State Street</b>
<i>Summary of Business:</i>	<p>State Street Corporation is one of the world's leading providers of financial services to institutional investors, including investment servicing, investment management and investment research and trading. With \$33.90 trillion in assets under custody and administration and \$2.70 trillion in assets under management as of June 30, 2018, State Street operates in more than 100 geographic markets worldwide, including the US, Canada, Europe, the Middle East and Asia.</p> <p>From technology and product innovation to corporate responsibility and community development, we're making our mark on the financial services industry. We're a global company with diverse people and experiences. For us, success comes from the impact our employees have – on our clients, our communities and each other.</p> <p>We're committed to providing an inclusive environment where all employees feel valued and supported.</p> <p>Join us and make your mark at State Street.</p>
<i>Graduate &amp; Internship Opportunities</i>	State Street's Next Generation Leadership Programme is our exclusive fast-track scheme for diverse high-potential graduates interested in building their career in a global financial services organisation. This accelerated rotational programme is designed to identify and develop future leaders for State Street. The programme has multiple tracks which are thoroughly designed to provide you with the necessary knowledge and understanding of our EMEA business, with a view to accelerating your future career with us.
<i>Method of Application:</i>	Visit us online at <a href="http://www.statestreet.com">www.statestreet.com</a>
<i>Closing Date for Applications:</i>	15/11/2018
<i>Target Groups (JS, SS, PG):</i>	Business • Finance • Economics • Accounting
<i>Web Address:</i>	<a href="http://www.statestreet.com/">http://www.statestreet.com/</a>

<i>Company Name:</i>	<b>Susquehanna</b>
<i>Summary of Business:</i>	<p>SIG is a global quantitative trading firm, SIG is one of the largest privately-held financial institutions in the world. We have offices all around the globe and trade an extensive range of financial products. Building virtually all of our own trading technology from scratch, we are a leading and innovative company in high-performance, low latency trading.</p> <p>Game theory rings true in everything we do. We're big on competition, strategy, and managing risk – just like great gamers. We are problem solvers who analyse the financial markets to identify profitable trading opportunities.</p>
<i>Graduate &amp; Internship Opportunities</i>	Our trading internship is a 10-week summer programme, designed to expose you to the working environment that you can expect if you return to SIG as a full-time Assistant Trader. Students who start their career at SIG learn what it's like to work in a trading environment through a combination of SIG's classroom education and impactful work on our trading desks. During your internship you will participate in daily classes with senior traders. You will learn about options, poker, and game theory to help you interpret the uncertainty in the markets and develop a rigorous analytical approach to your decision making.
<i>Method of Application:</i>	<p>We recruit on a rolling basis and strongly encourage early applications. Our interview process is challenging, but is not another maths test. Our focus is on exploring your thought process, not just getting the right answers. We want to get to know you better so you'll always deal with a member of our team, either over the phone or in person. We look forward to receiving your cover letter and CV and hearing about why you are interested in trading.</p> <p>Opening Date: Monday 3rd September 2018  Closing Date: Friday 7th December 2018  Contact: <a href="mailto:dubcampusrecruit@sig.com">dubcampusrecruit@sig.com</a>   Apply online at: <a href="http://www.sig.com/campus-programmes/">www.sig.com/campus-programmes/</a></p>
<i>Closing Date for Applications:</i>	Friday 7th December 2018
<i>Target Groups (JS, SS, PG):</i>	We successfully recruit students with an academic background in Mathematics, Physics, Actuarial Science, Engineering, Computer Science, and Finance
<i>Web Address:</i>	<a href="https://www.sig.com/">https://www.sig.com/</a>

<i>Company Name:</i>	<b>The Blackstone Group</b>
<i>Summary of Business:</i>	<p>Blackstone is one of the world's leading investment firms. We seek to create positive economic impact and long-term value for our investors, the companies we invest in, and the communities in which we work. We do this by using extraordinary people and flexible capital to help companies solve problems. Our asset management businesses, with approximately \$440 billion in assets under management, include investment vehicles focused on private equity, real estate, public debt and equity, non-investment grade credit, real assets and secondary funds, all on a global basis.</p> <p>Further information is available at <a href="http://www.blackstone.com">www.blackstone.com</a>. Follow Blackstone on Twitter @Blackstone.</p>
<i>Graduate &amp; Internship Opportunities</i>	We have a number of internship and graduate opportunities. Further information can be found on our website <a href="http://www.blackstone.com">www.blackstone.com</a> .
<i>Method of Application:</i>	Applications should be submitted online at <a href="http://www.blackstone.com">www.blackstone.com</a> .
<i>Closing Date for Applications:</i>	28th October for graduate applications; 25th November 2018 for internship applications
<i>Target Groups (JS, SS, PG):</i>	We are looking for students in their penultimate and final year of university studying any degree discipline.
<i>Web Address:</i>	<a href="http://www.blackstone.com/">http://www.blackstone.com/</a>

**SEPTEMBER**

Finance & Consulting Fair  
 Trinity Student & Alumni  
 Mentoring Events  
 Employer Presentations  
 Information Stands  
 Workshops  
 Weekly CV & LinkedIn  
 Clinics  
 Practice Interviews

**OCTOBER**

Careers Week  
 Law Fair  
 Gradireland Fair  
 Science & Engineering Fair  
 Employer Presentations  
 Information Stands  
 Workshops  
 Weekly CV & LinkedIn  
 Clinics  
 Practice Interviews

**NOVEMBER**

Computing & Technology  
 Fair  
 Employer Presentations  
 Information Stands  
 Workshops  
 Weekly CV & LinkedIn  
 Clinics  
 Practice Interviews

**JANUARY – MARCH**

Employer Forums  
 Employer Presentations  
 Information Stands  
 Weekly CV & LinkedIn  
 Clinics  
 Practice Interviews

**APRIL - JUNE**

Employer Presentations  
 Careers Bootcamp  
 Gradireland Summer Fair  
 Weekly CV & LinkedIn  
 Clinics  
 Practice Interviews







**Trinity College Dublin**  
Coláiste na Tríonóide, Baile Átha Cliath  
The University of Dublin



# Trinity Careers Service Guide 2018-19

[www.tcd.ie/careers](http://www.tcd.ie/careers)

## About the Trinity Careers Service

The Trinity Careers Service, which is part of Trinity Teaching and Learning, supports students and recent graduates to explore their career ambitions for the future and plan how to achieve them using a wide variety of activities, services and resources. The Service operates in a fast-changing and outward-facing environment with the flexibility to be responsive to the needs of our key stakeholders (students, graduates, employers and Trinity academic staff).

We provide careers education, information, skills and guidance to students and recent graduates to enable them to realise their career potential, to connect with employers and/or postgraduate programme providers, and to equip them with the skills to succeed in the workplace of the future. We help them to identify and articulate how their learning experiences, both formal (through their programme learning outcomes) and informal (through their co- and extra-curricular activities), contribute to their intellectual and personal development. We also engage and collaborate with national and international organisations to ensure local and global employment opportunities for students and graduates.

## Meet the Team

<b>Orla Bannon</b>	Director of Careers	<b>Kathleen Molloy</b>	Employer Engagement
<b>Orlaith Tunney</b>	Careers Consultant	<b>Jackie Pryor</b>	Executive Officer
<b>Fiona Hayes</b>	Careers Consultant	<b>Nora Moore</b>	Executive Officer
<b>Sarah Jones</b>	Careers Consultant	<b>Emma Skelton</b>	Executive Officer
<b>Marielle Kelly</b>	Careers Consultant	<b>Joel McKeever</b>	Student Employability Officer
<b>Karina Septore</b>	Careers Consultant		
<b>John Wynne</b>	Careers Consultant		



### Trinity Careers Service

2nd Floor, 7-9 South Leinster St  
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Dublin 2

01 896 1721/1705

[careers@tcd.ie](mailto:careers@tcd.ie)

[www.tcd.ie/Careers](http://www.tcd.ie/Careers)

<https://mycareerconnect.tcd.ie>

## Connect with Us

**MyCareer:** [mycareerconnect.tcd.ie](http://mycareerconnect.tcd.ie)

**Twitter:** [twitter.com/TCDCareers](https://twitter.com/TCDCareers)

**Facebook:** [Facebook.com/Trinity.Careers.Service](https://Facebook.com/Trinity.Careers.Service)

**LinkedIn:** [tinyurl.com/LinkedIn-TCD-Connecting](https://tinyurl.com/LinkedIn-TCD-Connecting)

**Pinterest:** [pinterest.com/TCDCareers](https://pinterest.com/TCDCareers)



Banc Ceannais na hÉireann  
Central Bank of Ireland

Eurosystem



Grant Thornton

An instinct for growth™



Bank of Ireland 



HSBC 



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Ireland & Northern Ireland

Deloitte.

KraftHeinz